

Progetto realizzato nell'ambito del progetto SEPPOS2 e finanziato con i fondi del Programma LIFE. Progetto LIFE/6/GE/IT/0383751



S.E.POS.S.O.
life project

SUPPORTING ENVIRONMENTAL
GOVERNANCE FOR
THE POSIDONIA OCEANICA
SUSTAINABLE
TRANSPLANTING OPERATIONS

PIANO DI COMUNICAZIONE



www.lifeseppo.eu





DFC ; 9HC '@= 9%* ' ; =9#=#\$\$\$+*%'G9DC GGC Æ

D]Ubc 'X]'7 ca i b]WUn]cbYÆ

' %A Ufnc '&\$% Æ

G9DC GGC Æ

Gi ddc fh]b['9bj]fc ba YbhJ``[cj YfbUbWY 'Zcf'DC G]Xcb]UÆ
cWYUb]WU 'Gi ghJ]bUV`Y`hfUbgd`Ubh]b['C dYfUh]cbgÆ

57 H€ B '5 &Æ

Sommario

BHC 8I N€ B9	4
7 C B H9GHC	6
=69B9: =7 =8 9@@ DF5 H9F 9'8 =DC G8C B 5`C 7 95B =7 5	7
GK C H5B5 @G=	9
D5BC `8 =7 CA I B =7 5N€ B9	9
%" =hUfl Yh	9
&" :`cV Ythj]	10
' " ?YmA YggU I Yg	11
GFI A 9BH=8 =5H H #C	12
(" 7 ca i b MU nlc bY `b hY fbU	12
)" A Ubi U`Y`X]`X Y b hY `X Y`d fc [Y htc	13
*" @ [c	13
+" H`a d`U hY	14
_ " B c h WY `6c U fX	15
- " @ UZY hY `V fc W i fY `X Y`d fc [Y htc	15
%\$" 5 fh Wc `lg `fj] gY zk YV `Y `a Y m] X N b Zc fa Unlc bY	16
%%" Gc WU`a Y X I U	17
%&" J] X Y c `W d g Y `X c W a Y b h U f c	17
% " A Ubi U`i`h Y W b] W	17
%(" H U] b] b [`W c i f g Y	18
%) " 9 j Y b h] h Y f f h c f] U]	18
%*" 9 j Y b h] h Y b g Z c b h U `Y f]	18
%+" 7 c b h] V i h c `X Y] d U f b Y f	19
A 9HC 8 =8 =J 9F =7 5 `9`A `G I F 5 N€ B 9 F `G I @ 5 H	20
% " # X] W U h c f] X] j U`i`h U nlc b Y	20
5 @@ 5 HC `W `B 9 H C F ? `B : `d fc [Y h]	21
5 @@ 5 HC `W `B 9 H C F ? `B : `U g c W U nlc b]	22
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БНFC 8I N€ B9Æ

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8Y Zb]fY Æ]Æd]Ubc Æ]ÆWc a i b]WUn]c bY Æd Y fa Y thY ÆX]Æd fY X]gd c ffY Æ]Æ i UX fc Æ] Y bY fu`Y Æd Y fÆU Æ [Y gh]c bY Æ Y Æ]Æ Wc c fx]bUa Y bhc ÆXY`Y Æ Wc a i b]WUn]c b]Æ WY Æ gU fuU bbc Æ fY U`]nnU hY Æ d Y fÆ d fca i c j Y fY]`d fc [Y htc "Æ

⇒Æd]Ubc Æ]ÆWc a i b]WUn]c bY Æ, Æc Ægfi a Y bhc ÆWY ÆX Y Zb]gW Æ]Æ a U []bY ÆWc c fx]bU hU ÆX Y Æ d fc [Y htc ž`Y`Un]c b]ž`Y`ghfU hY []Y`Y` []ghfi a Y bh]ž`bc bW f`Y`c fc`hY a d]gh]WY"Æ

BY`XY hU []c ž`N]bg]Y a Y`XY`Y`U h]]h [`X]Wc a i b]WUn]c b]g]d fY Z [[c bc]`gY [i Y bh]c V]Y h]].Æ

- DF 98 €DC FF 9Æ5 N€ B Æ7 C A I B Æ9ÆG-B 9F; ⇒ < 9ÆfU Æ]Æd U ffbY fÆY ÆU d d c Zc bX]fY ÆU Æ Wc bc gW bnU Æ Y]ÆWc bhY gh]Æ WU]ž`U`Y ÆW]h]W]h [Æ] Æ] i bh]Æ]Æc fnU ž`B Y fÆ]gd c bXY fY Æ]`Y Æ Y g] [Y bnY`X]c [b]g]b [c`c`hY ff]hc f]c`XU`d i bhc`X]j]ghU`XY`U`Wc a i b]WUn]c bY Æ
- Б: C FA 5 F 9Æ]Æc fU hc f]Æ N]bhY fY gY Æg]`Y Æ]n]c b]Æ Y bY fu]Æ fY j]ghY Æ U Æ] fc [Y htc Æ Æ]]Æ f]g`hU h]Æ
- G9B G-6 @N5 F 9Æ]Æd c fU hc f]Æ X N]bhY fY gY Æg]`Y ÆW]h]W]h [ÆXY`ÆHY ff]hc f]c ÆU Æ ZbY ÆX]Æ d fca i c j Y fY Æ Wc a d c fU a Y bh]Æ j]fi c g]ž`EY Wc gc ghY b]V]]ÆY ÆU hY bh]ÆU`U Æ g]W fY nnU Æ d fY j Y bY bX c`Wc a d c fU a Y bh]d`Y f]Wc`c`g]#X U bbc g]Æ
- F5.: C FN5 F 9ÆY ÆU a d`]U fY Æ]ÆWc]b]c []a Y bhc ÆY ÆU Æd U fHY W]d Un]c bY ÆX]ÆW]hU X]b]ÆY Æ c d Y fu hc f]c`WU]Æ
- : 57 @#5 F 9Æ ÆU Zc fnU fY Æ]U d d c fh]ÆU Æ]U ffbY fÆY Æ] fc [Y htc Æ] Æ]bY Æ ÆU [[]i b [Y fY Æ f]g]`hU h]d fY j]gh]Æ
- DFC A I C J 9F 9Æ]bY f []Y ÆU bgZc bhU]Y fY Æ Æ]n]c b]Æ]c`hY Æ Æ]] []c fu fY Æ`hY f]c fa Y bhY ÆU Æ [Y gh]c bY`XY]f]g]W]Y`U`c fc`d fY j Y bn]c bY Æ
- : 5 J C F # 9Æ]Æc d d c fti b]h [ÆX]Æg]W a V]c ÆX]ÆV i c bY Æd fu h]WY ÆU Æ]]Y`c Æ bUn]c bU`Y ÆY Æ]bhY fbUn]c bU`Y`bc bW f`U`fY d`]WUV]h [`YX`U`hfU gZ f]V]h [`XY]f]g]`hU h]XY`d fc [Y htc Æ
- ; 5 F 5 B H F 9ÆU ÆWc bh]bi Un]c bY ÆU`U ÆX]ggY a]bUn]c bY ÆY ÆWc a i b]WUn]c bY ÆX Y Æ]g]`hU h]Æ c hY bi h]Æ
- 5 H H 5 F 9 G-B 9F; ⇒ Wc b`U`hf]d fc [Y h]f]bY h k c f_]b [tÆ

Æ

⇒Æ fY gY bhY Æc W a Y bhc ÆY gW]j Y Æ]Æ]Ubc Æ]ÆWc a i b]WUn]c bY ÆY Æ] fc [Y htc Æ= 9Æ9DC GGC ÆÆÆ d]Ubc ÆY Zb]f] ÆU Ægfi h] fu ž`ÆY a d]ž`Y Æ c XU]h [Æ]Æ]Zi g]c bY Æ Æ ÆWc bhY bi hc ÆY Æ Y ggU [[]Æ XU Æ] Y]Wc`U fY ž`Æd Y W]Z]WU bX c ÆU Æ i U`ÆgY [a Y bh]ÆX]Æd c d c`Un]c bY Æg]U Æ] Æ] Æ bX]WU hc ÆY Æ h]Y Æ]b]]U f]Y`ei U]g]U bc]a Y mn]a] []c f]d Y f d chY fc`ZU fY`"9ggc]bX]]Xi Y f []ZU htc f]W]U j Y`ei U].Æ

i`7 C G5. XY Zb]fY`Wc gu`Wc a i b]WU fY ž]a Y ggU [[]Y]d fc X c h]Æ

i`5`7 < =]XY bh]Z]WU fY]hU f] Y h [fc i d`d Y f`U`X]ggY a]bUn]c bY Æ

i`D9F 7 < 9N`XY Zb]fY []gWc d]XY`U`Wc a i b]WUn]c bY Æ

i`7 C A 9. XY Zb]fY]`a Y hc X c`X]hfU ga]gg]c bY`XY]a Y ggU [[]Æ

i Æ I 5 B 8 C .ÆX Y Zb]fY Æ]Æ ca Y bh]Æ] Æc d d c fti b]Æd Y fÆ]ÆU [[]i b []a Y bhc ÆX Y []Æc V]Y h]]Æ]Æ X]ggY a]bUn]c bY"Æ

Æ

H htc ÆW] Æ U ÆWc a Y Æ V]Y h]]c Æ i Y`c Æ]Æ]bY gWU fY Æ b ÆU d d c ftc ÆX]Æ b [c Æ]Y f]c X c ÆWc b Æ]Æ ghU`_Y`c`XY fZ ÆY ÆX]Æ]W]j Y fY Æ]ÆZ Y X V U W Æ]b Æ]h]bY fY ÆU Æ Z]bY ÆX]Æa] []c fu fY ÆY Æa c XU]h [ÆX]Æ

hFu ga]ggjc bYÆXY`Æa YggU[[]c "ÆDUfhY bXcÆXU`UÆW]UfUÆXYbh]ZMU]nc bYÆYÆU bU`]g]ÆX]Æi]h]Æ
HUf[YhÆ]Æfc WYXYf{ÆU`N]bX]]Xi Un]c bYÆXY]Æ_YmÆa YggU[YÆYÆXY[]Ægf a Ybh]ÆZ bn]c bU`]ÆUÆ
j Y]Wc`Uf]"Æ@]a d`Ya YbhUn]c bYÆX]ÆHU`YÆghUHY []UÆGUf{Æc d d c fti bUa YbhYÆa c b]hc fUHUÆYÆ
j U`i HUHU`]b`hYfa]b]X]YZZ]MU]U`UhfUj Yfgc`gdYW]Z]W]`]bX]WUhc f]X]Uj UbnUa Ybhc`Y`f]g`hUhc"Æ
Æ

≡D]Ubc`X]`Wc a i b]WU]nc bY`]bX]]Xi U`*`ZUg]Æ

Æ

%5 bU`]g]ÆXY`ÆVc bhY gncÆUhfUj YfgcÆ]bX]]Xi Un]c bYÆXY]Æ f]bW]d U`]ÆY a]Æ]Æ]b hY f] YbhcÆÆXY]Æ
f]gdY]h]]di bh]X]Zc fnUždi bh]X]XYVc`YnnUžc d d c fti b]h[`Y`a]bUWWY`fGK C HÆ

&"8Y Z]b]nc bY`XY]d f]bW]d U`]c V]Y]h]]ghUHY []W]Y`c d Y fU h]]Æ

'`ÆX]]Xi Un]c bY`XY]XYgh]bUHUf]XY`U`Wc a i b]WU]nc bY`Y`XY]`_Ymia YggU[Y"Æ

("8Y Z]b]nc bYÆXY`UÆ ghUHY []UÆ Z]bU`]mUHUÆ U`UÆ Wc a i b]WU]nc bYÆYÆU`UÆXY Z]b]nc bYÆ
XY`N]XYbh]h[`XY`Dfc [Y h c"Æ

)"GWY`HU`XY []ghf a Ybh]X]`Wc a i b]WU]nc bY`XU`U]h] UfY`Y`XU`a Y h Y fY`U`g]ghY a UÆÆ

*"8Y Z]b]nc bY`XY []]bX]WUhc f]X]f]g]`hUhcÆ

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7 C B H9GHC AE

AE

⇒EgIghY a UAEWc ghY fc AbY`AEV UW]bc AXY`AEA YX]hY ffUbYcAE, AE bfla d c ffUbhY AE]gc fgU AghfUHY []MUzAE]bWi XYAEU`W bYAEY`YAEU fY Y Ad]- AXY bgUa YbhY Ad c d c`UHY AEY XAE, AEWU fU hY f]nnUhc AEUAEa c`h]AE]bgY X]Ua Ybh]AE fVUb]zAEU h]j]h AEi f]gh]WY zAd c fh]AEY AEbXi ghfY "AE`c AghY ggc AEY a d c zAEU AEU g]MUAE Wc ghY fUAE gd]hUAEU W b]AEY []AEUa V]Y bh]AEU hi fu]AE]- AE fY n]c g]zAEU fU hY f]nnU h]AEUAE b fY`Yj UHUAE j i`bY fUV]]h "AE@U Ad fc hY n]c bY AXY AEHU`YAEUa V]Y bhY AE, AEWc bg]XY fU HUAEi bUAE d f]c f]h] AE d Y fAE UAE Wc bgY f] U n]c bY`XY`U`V]c X]j Y fg]h] "AE

AE

8 i fU bhY AEAEY Wc`c AE]Wc fgc zAEU d]Xc AE AEC fHY AE fc WY ggc AE b hfc d]Wc AE Y f]Z]MUhc g]AE b [c AEY AWC ghY AE A YX]hY ffUbY YAE UAEg] [b]Z]MUh] Ua YbhY AEU`hY fUhc AEY AEWU fU hY f]gh]WY AEbUhi fu]zAEWc bAEY ZY h]AE Wc bg]XY fY j c]AE]`fu a V]Y bhY AE U f]bc zAEU fU hY f]nnUhc AEUAEU W b]AEY []AE Wc g]ghY a]AE U f]b]AE]- AE gY bg]V]]AEc a YAEY AE fU hY f]Y AE]DCg]Xcb]UAE WU b]MU" ABY []AE`h]a]AEY WY bb]AEY AE fU hY f]Y AE Ubbc AE g V]hc AEC fh]AEY bca Yb]AE]AEY [fY ggc bY AEI (i AE]AEY [fY ggc bY AEY []AE`h]a]AE \$AEU bb]AE]AEi h]c AEAE VUW]bcAE XY`AE A YX]hY ffUbYc zAE]bAE d Ufh]Wc`U fY AE j]W]bcAE UAE]a d c ffUbh]AE WY bh]AE i fVUb]zAE d f]b]Wd U`a YbhY AEU AEU i g]UAEY]AEWUa V]Ua Ybh]AEV]a U h]W]AEY AE]AE bc AE]Zi HUa Ybh]c AEU d]Xc AEY AE Y`Yj Uhc AXY`Y AEC bY AWC gh]Y fY AEWc a YAEU XAE gy a d]c AEU AWC gfi n]c bY AE]AE]ZU gfi hi fY AWC gh]Y fY AE Wc a Y Ad c fh]zAEU ghU`U n]c bY AXY AEU j]AEY AWC bXc hY AEY AEU f]f]Y fY AE]AE]Z]Y g]U AWC gh]Y fU "Y WVV"AEU]AE c d Y fY zAd Y fAEU AEC fc AEY U]nnU n]c bY zAd c ggc bc AbY WY g]hU fY AXY`U AE]a c n]c bY AE]Ad c f]c b]AE]AE d fU hY f]Y AEU i g]U bXc AEU AEU a Y bhU n]c bY AE AEU AEY fX]hU AEY`fi UV]hU h]AE c bg]XY fU bXc AEY bc fa YAE j U`c fY AEY Wc`c []Wc AEY AE]AEY f]]h]AEY Wc g]ghY a]W]AEc fb]h]AEU AE i Y g]c AEY Wc g]ghY a U zAE bc bAE]AE d i` AE] [bc fU fY AE]bY j]hUV]Y AE]a d U h]c AE W]Y AE HU`Y AE XY [fU XcAE Wc a d c ffUAE U bW]Y AE]bAE hY fa]b]AE gc W]c!Y Wc bca]M]Y`X]VY bY gY fY`i a Ubc z d Ufh]Wc`U fa YbhY`]a d c ffUbh]U`g]MU`U`c WU`Y`AE

AE

AE V]Y h]j c AXY`AE fc [Y h]c AE 9AE9DC GGC AE AE i Y`c AE]AE] []c fU fY AEUAE c j Y fbU bWY AEU]U bU AEY]AE hU d]U bh]AE]DCg]Xcb]UAE WU b]MU zAE UV]hU h]AE U f]bc AE f]c f]hU f]c AE%&\$! AEY bg] AE]fY h]j UAE UV]hU h]AE %- &#('#997 zAEY gy [i]h]AE d Y fAEWc a d Y bg]U fY AE]AEU b]AEU i g]U h]AEU AE c d Y fY AEY AE]b]ZU gfi hi fY AE Wc gh]Y fY "AE Ad c [Y h]c AE]AEU j U`Y AXY`U AWC`U U c fU n]c bY AE]AEi a Y fc g]AEU`Y`c`XY fAEWc bAEW]AE]XU fY AE AE d d]MU fY AE i c bY AE fU h]W]Y AE AE]fi a Y bh]AE]Zk U fY AE]bc j U h]j]zAE W]Y AE Y fa Y hY fU b]bcAE X]AEi a Y bhU fY AEV]Z]MU W]U AEY`U AE]U b]Z]MU n]c bY AE AEY`AEC b hfc`c AEY`Y AE h]j]h] AE]AEU d]U bh]c "AE 7] AE d Y fa Y hY f] AE]AEWc bh]V i]fY AEU`N]U d d]WU n]c bY AXY`U AEY []g]U n]c bY AEU a V]Y bhU`Y AE i fc d Y UAE f9-5!&\$%(#) 	! AEY AE GD!&\$%(#, - #9! zAEY AE]AEY bg]V]]nnU fY AE]AEU h]U X]b]AE]`N]a d c ffU bnU AEY AE]]AE f]gd Y h]c`XY`Y`d fU hY f]Y`X]D" c WU b]MU`Y`XY] g]h]a U f]b]XY`U`FY hY`B U hi fu`&\$\$\$"AE

AE

AEa c`h]Ad UY g]AEa YX]hY ffUbY]zAEWc a YAE fU`]U zAE AE fU d]U bh]c AE]DCg]Xcb]UAE WU b]MUAE AE]U hc AE]X Y bh]Z]MU hc AWC a Y AE bU AEY Wb]MU AE d Y fAE AE]d f]gh]bc AXY`Y Ad fU hY f]Y AE]gfi hY AEU`Y AEU h]j]hU h]AE U bh]c d]W]Y zAEU W]hU bXc bY AE]AE fc AEY W d Y fc "AE HU j]U zAEY Z]MU W]U AE]AE i Y ghY AE]g] fY AE AE]U HU zAE U X AE [[]zAE b]Zi Y bnU HU AEU`U AE U bWU bnU AE]AE fc hc Wc`]AE d Y fU h]j]AE]AE]Z]Y f]a Y bh]c AE Y fAEi hY AEY AE X]j Y fgY AEU g]AEY`AE fc WY ggc zAE c bW]f AEU`U AE U bWU bnU AE]AE]fi a Y bh]AE]d Y W]Z]W]AE AE] d d c f]c AEY`AE d fc WY ggc AE]AEa c b]hc fU [[]c "AE b]ZU h]zAE]AE] W]W] ggc AE]AE b AE fU d]U bh]c AE]d Y bX Y AEU AEa c`hY d]W]AE ZU h]c f]AEY [U h]AEU`U AEU h]V]]h] AE AEU`Y AE c X U]h] AE]AE fU d]U bh]c AE AEU]AE] c AWC b hfc`c "AEY fAEWc`a U fY AE

ei YghUÆa UbWUbnUÆ fē V]Ythj] cÆd f]bW]d UYÆXYÆd fc [YthcÆ, ÆWYUfYÆi bÆgghY a UÆX]Æ
]bZc fa Un]c bYÆY Ythfc b]McÆ h]YÆg]UÆU`UÆd]Ub]Z]MUnc bYÆX]ÆU`]ÆUthj]]hÆg]UÆUÆa]g] fUfYÆYÆ
j U`i HUfYÆfY Z]W]Y bnUÆYÆfY Z]WUW]UÆXY]ÆUj c f]ÆX]Æg]d Ync bYÆYÆgc f] Y [`]UbnuÆY`Uthj]]ÆU`YÆ
d fYgW]h]c b]J U`i HUnc b]`a d Uthc `5 a V]YbHU`Y fU `5 L"Æ

5 `cÆghY ggcÆHY a d cZÆU Z]bW] fÆU`]Æ]g] fYÆY b [UbcÆd fYgY ÆbÆVc bg]XY fUn]c bYÆU bW]YÆ UÆ bÆ
di bhcÆX]Æ]ghUÆd c`h]McÆYÆgc W]U`Y ZÆÆZc bXUa YbHU`YÆd fca i c] YfYÆUÆVc bc gW]bnUÆYÆUÆ
Wc bg]d Yj c`YmnUÆg]Æe i YgthcÆHY a UÆd YfÆ] Ygh]fYÆU`]Æa Y [`]cÆYÆX]j YfgYÆZUg]ÆY`Æd fc WY ggc ZÆ
Wc bg]XY fU bXcÆU bW]YÆ]j Yfg]ÆUthc f]ÆVc]bj c`h]ÆU XÆ gY a d]cÆ b]h]Æi VV`]W]ZÆc W]YhÆ]Æ f]j UthY ZÆ
C B; ž5 A DžY WW`L"Æ

Æ

Æd fc [YthcÆ@= 9ÆG9DC GGC Æ]fUÆXÆU bU`]nUfYÆÆd fc WY ggcÆX]Æ c] YfbU bW]ÆW]YÆY [c`UÆYÆ
c d YfUn]c b]ÆX]ÆhU d]UbhcÆX]ÆD"Æc WY U b]MUÆbY`N]a V]hcÆXY`UÆU`i HUnc bYÆX]Æa d UthcÆ
5 a V]YbHU`YÆU `5 L"ÆU bU`]g]Æc f]Y f]ÆÆc a d fY bX YfYÆY Æb]h]fUn]c b]ÆUÆ]j Yfg]ÆY a Yb]h]ÆY`Æ
d fc WY ggcÆ X]Æ J `5 ÆYÆ [`]ÆghU`Y`c`XYfgÆWc]bj c`h]ZÆWc`a UbXcÆ`YÆYj Yb]h]U`]Æ`UW bYÆ
bY`N]d d`]WUn]c bYÆXY`UÆd fc WY Xi fUÆX]ÆU `5 "Æbc`hY ZÆg] YffUbbcÆ]X]Yb]h]Z]WU]h]Æ]]ÆYj Yb]h]U`]Æ
Wc b]Z]h]ÆW]YÆ ghUWc`UbcÆ]ÆU [[]i b []a YbhcÆX]YÆ]g]`h]h]Æ]Æ bUÆ c] YfbU bW]Æth]a UYÆÆ
d fcd c]gh]Æ fc WY ggc]Æ]Æ Z]WUW]Æ XÆ Z]W]Yb]h]Æ b]f]d d fc d f]UHUÆ bU`]g]ÆY]ÆY f]j]n]ÆWc g]ghY a]W]Æ
Zc fb]h]ÆU`YÆd fUthY f]YÆX]ÆD"Æc WY U b]MUÆVc b]h]V]i]f]ÆUÆXÆ bUÆa] [`]c fYÆ U`i HUnc bYÆXY`YÆ
]a d`]WUn]c b]Æb]ÆY fa]b]ÆX]Æ U`i HUnc bYÆY Wc bca]W]ÆX]Y [`]Æa d Uth]Æ]a V]YbHU`]Æg]`f]UV]h]hÆ
a Uf]bcÆYÆg]`UÆV]c X]j Yfg]hÆ "ÆÆd fc [Ythc ZÆg]]i d d Yf]ÆYÆ]a d Y a Yb]h]f]Æg]ghY a]ÆY Ythfc b]W]Æ
i g]f]Z]f]Y bX`m]d Yf]Æg] d d c f]UfYÆUÆ c] YfbU bW]ÆX]YÆfU d]UbhcÆ]AD"Æ WY U b]MUZÆ]a c`UbXcÆÆ
Zi ggcÆX]Æ U]h]ÆYÆ]bZc fa Un]c b]ÆfUÆ]j Yfg]ÆHU`Y`c`XYfgÆVc]bj c`h]ÆY`Æd fc WY ggc "Æ`cÆghY ggcÆ
hY a d cZÆU a d]UÆW]W]gg]V]]hÆ]Æi VV`]W]UÆ]Æ U]h]Æ]Æ`YÆ]bZc fa Un]c b]Æh]fUj YfgcÆi Ygh]g]ghY a]Æ
g]f]Æ bcÆ]f]a YbhcÆh]YÆY fÆd fca i c] YfYÆUÆVc bc gW]bnUÆYÆUÆVc bg]d Yj c`YmnUÆg]Æe i YgthcÆ
hY a UÆ]Y fÆY bY fUfYÆg]ghY [bcÆ]UÆX]Y`YÆUth]Æb]h]fY g]ghYÆ]UÆY`Æi VV`]W]c ZÆ]ÆVc bZc fa]hÆ
Wc bÆUÆY []g]Un]c bYÆU a V]YbHU`YÆXY`N] 9"ÆDfc j] YXYf] ZÆbc`hY ZÆUÆfUg]Y f]f]YÆÆ]Zc bX YfYÆÆ
f]g]`h]h]ÆXYÆd fc [YthcÆf]a YX]Ub]h]ÆWc f]g]ÆX]ÆZc fa Un]c bY ZÆa Ubi U`]Æh]Wb]W]c!g]W]Yb]h]Z]W]ÆYÆ
XcW] a Yb]h]g]W]Yb]h]Z]W]Æ c d c`Uf]Æ]Æ]b]YÆ]Æ UfU b]h]fYÆ bUÆfUg]Y f]V]]hÆ]ÆY`YÆthj]]h]U]Æ]g]W]UÆ
bUn]c bU`Y`Y`bY`N]a V]hc`XY`VUW]bc`A YX]h]f]U bYc"ÆÆ

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=69B 9: 7 =8 9@@9 DF 5 H9F 9'8 =DC G-8 C B -5 `C 7 95 B 7 5 Æ

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@Æd fUthY f]YÆX]Æ D"Æc WY U b]MUÆ fU d d fYgY b]h]UbcÆi bUÆghUthY []UÆX]ÆU X]Uth]a YbhcÆU]Æ
WUa V]Ua Yb]h]ÆV]a U]h]W]Æb]Z]h]ZÆY g]g]Ægc bcÆ]b]Æ fU XcÆX]ÆVc b]h]UghUfYÆf]fc g]c bYÆUth]Uj YfgcÆ
X]j Yfg]Æd fc WY ggc]Æi a Yb]h]UbcÆUÆYg]]YbnUÆXY`YÆ]W]e i YÆUgg] ZÆ]Xi Wc bcÆUÆg]gd Ybg]c bYÆÆ
`UÆ]gd Yfg]c bYÆY]ÆY X]a Yb]h]ZÆ]i a Yb]h]UbcÆUÆc fcÆVc a d UthY mnU ZÆ]i a Yb]h]UbcÆUÆW d U]W]hÆ
X]ÆUth]hcÆX]YÆZc bX]Æ Uf]b]ZÆ]Xi WY bXcÆf]Y bYf]]U ZÆ]W]h]Y mnUÆYÆ]]W]W]ÆX]Y`YÆ bX]Y"Æbc`hYÆYÆ
d fUthY f]YÆ]AD"Æ WY U b]MUÆ b [c bcÆUÆY fV Uth]Æ]Æ]Æ C & ZÆVc b]h]V]i YbXcÆ]Æ]a U [Un]b]UfYÆ]Æ
a c XcÆd Yfa UbYb]h]ÆW]U"Æ("\$\$\$\$Æhc bbY`UthYÆX]Æ7 C & #Ubbc "Æ@Æd fYgY bnUÆX]Æd fUthY f]YÆX]Æ
Dcg]Xc b]UÆVc b]h]V]i]g]W]Æ]Æ Ub]h]bYfYÆ bÆd <Æ`Yj UthcÆÆ]X]Æ [Yj c`UfYÆUÆ]fa UbYbnUÆ]Æ

[i gMAY AbWfc gUn]cb]AVU WUfY YAVYAEU hf]a Ybh]A]Zc fa YfYVVYfc AbAE bAY a dcAb]-AE b[cAEAE bcb'gjZc fa YfYVVYfc UZU]hc "AE

@Ad fuhy f]Y AEX]ADcg]Xcb]UA] c[cbcAE bAEi c`cAa dc ftU bhY AdY fAEUAV]cX]j Yfg]h(ZAE gd]hUbXcAE W]fWU]'&) i `X]hi hY `Y`gdY W]Y`d fYgYbh]`bY`A UfA YX]hY ffUbYc "AE

HUAEY AgdY W]Y AVY A] j] cbcAbY`Y Ad fuhy f]Y A] AE cgg]V]Y AEX]gh]b[i YfYAEY AgdY W]Y AEY g]X Ybh]AY AEY AE gdY W]Y A]][fu]f]W]AY Ab f]a Y A] j] cbc A]bhY fc AV]Wc A]]AE]hUAE`f]bhY fbc A] Y`UAE fuhy f]U ZAE Y bhY AEY AE i`h]a Y`d fc j Yb[cbc`XU[]Ua V]Ybh]W]fWc g]Ubh]]b`f]W]fWU`X]W]Vc Z]fd Ufc`c`f]d fc Xi`n]cbY "AE

@Y Wc g]ghY a UAE]AD`AE W]U b]MUAE]AVc bg]X Y fuHU Abc`hY AE b]U fY UAE]AEi fgY fmAE Z]fY bXc A]]Z []c AbAE i bAE fu bAbi a Yfc AEX]AE f] Ub]ga]ZAE fu AV]AE c`hY AgdY W]Y AEX]Ad Y g]W]ZAW ZU`c dc X]AY AVc g]U W]Y]ZAE UbW]fY gg]X]f]Y j UbhY`]a dc ftU bnU`Y Wc bca]WU "AE

@Ad fuhy f]Y AEX]AD`AE W]U b]MUAE c]gh]i]g]Wc bcAE bUAE Y`Y AVc a dc bY bh]Ab f]a U f]Y Ab Y fAEU Ag]U V]]h] AE XY`fw]a V]YbhY`Wc g]Y fc`a YX]hY ffUbYc "AE

DfY j Yb]f]Y AE`hY f]c f]Ad Y fX]hY AEX]Ad fuhy f]Y AEX]ADcg]Xcb]UA] AEZc fb]f]Y AE]AE Y g]c f]Ab Y hc X]AE X Y [i Uh]AE dY f]AE fc AE d f]gh]bc AE j fY VVY AE bc fa]AE ZY h]Ad c g]h]]AE A] j Y`c Ag]U Agc W]U Y AVY AE Wc bca]Wc "AE E i Y g]c Ad Y fW]f AEY W] dY fu f]Y AE bU Ad fuhy f]U Ag] [b]Z]W]Y fY VVY A]d f]gh]bU f]Y A]AV Y b]]AY A]AgY f] j]n]AE Y Wc g]ghY a]W]AEZc fb]h]`AEY Wc bXc AE W] bY A]gh]a Y ZAE A] U`c fY AEX Y]AgY f] j]n]AEZc fb]h]AE UAE bAE Wc g]ghY a UAE Wc a Y AEY AEU bY fc [Ua Y AEU [[]i b[Y A]b]Aa YX]U A]e) ", '+AEY i fc AE U`m`%ZAd U f]AEU AEX i Y AE fc X]b]]AE]AE [fu bX Y nnU A] j dY f]c f]AEU`f]a dc f]c A]gh]a U hc Ad Y fAEY ffY b]]AVc`h]j Uh]AY AbY`AVU gc AEX]AD`AE W]U b]MUAE

X Y j Y AEY ggY f]Y AEU i a Y bhU HU AEX]AE hY AE c AE i U hfc A] c`hY "AE @ Ad fuhy f]Y AEX]ADcg]Xcb]UA] Ag]U b]bc AE fY [fY X Y bXc AE Y A] A]]g]W]]c AVY A] A]gh]Ua c AEU Z]fc bHU bXc AE AVY AE]AEY ZY h]AEY`U AEY [fY gg]c bY AE dc hY VVY fc AEX i fu f]Y AE Y f]Ab c`h]AE Y W] bb]]ZAEY Abc b]AgY Wc]`AE bU AEU`Y Ab Y fX]hU AE c a dc f]hY fY VVY AE c j j]Ua Y bhY Ab bU Ad Y fX]hU AE Wc bca]MUAE a c`hc A]]Y j UbhY A]]U`c fY AEX Y]AgY f] j]n]AEY Wc g]ghY a]W]AE a c`hd]W]hc`d Y f]]bi a Y fc`X]U bb]XU`U`d Y fX]hU`U`f]d f]gh]bc L"AE

=AE U`c fY AEX]AE hY AEY AEU h]j]h] AE]AE fu d]Ubhc AEX]ADcg]Xcb]UA] AVY Agc bc Ag]U hY AE ZY h]i UhY Ab]AEU`]UAE bY`f]i`h]a c AEX W] bb]c ZAE c a Y A]]gi fu AEX]AVc a d Y bg]U n]c bY ZAE c b]AE AE c bhU bc AEX U A]e]A]]]c b]]AE]AE Y i fc AEY AE`hY "AE U`i HU f]Y AVc gh]AY AE Y bY Z]W]AEX]AE b AE fu d]Ubhc Abc b]Agc`c AEX UAE b AE i bhc AEX]AE]gh]UAE Ua V]Y bhU`Y ZAE UAE bW]Y Ab]AE bUAE fc gd Y h]j U Ag]fY h]Ua Y bhY AE Wc bca]W]ZAE]A]a dc ftU bhY Ab Y fAE gY`Y n]c bU f]Y A]AEi c [\]Ad]i]AEU X U h]Ad Y f]AE fu d]Ubhc "AE A]]Y`c A]c WU Y AE]a d U h]c AEX Y]AgY f] j]n]AE Y Wc g]ghY a]W]AE, AE fu d d fY gY bhU hc AEX UAE b AEU i a Y bhc AEX]fY h]c AEY A]]b X]fY h]c AEX Y`f]c W]W] d U n]c bY AE bcbW]f`XU`U`a U [[]c fY`Wc bg]U d Y j c`Y mU`X Y`j U`c fY`X Y`fw]Y U`b U h] fu`Y`Y`X Y`hY ff]hc f]c "AE

AE

AE AE

Punti di forza:

- I progetto dispone di risorse (finanziamento europeo)
- I partner coinvolti dispongono di esperienza e know-how sul tema trattato
- I partner coinvolti sono presenti e attivi sui territori coinvolti

Debolezze:

- Incertezza sull'effettiva possibilità di trasferire (a fine progetto) le buone pratiche e gli strumenti di SEPOSSO a livello EU
- Difficoltà di cooperazione tra i partner

Opportunità:

- La tematica trattata da SEPOSSO trova spazio nel dibattito mediatico

Minacce:

- Ritardi dei survey nei siti selezionati a causa del maltempo
- Difficoltà nel processo di networking con progetti EU conclusi affini a SEPOSSO
- Scarsa partecipazione ai questionari da parte degli stakeholders

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D5BC'8=7CAIB75N€B9Æ

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@N)X]]]Xi Un]c bYÆXYÆBUf[YhÆUi X]YbWVÆY Æ]Æd f]a cÆgY dÆd Y fÆcÆg]i d d cÆXYÆd]UbcÆX]Æ Wc a i b]WUn]c bY"Æ

% =hUf[YhÆ

ÆXYgh]bUHUf]ÆbX]]]Xi UH]Æd Y fÆYÆU h]]hÆ X]ÆVc a i b]WUn]c bYžÆ]Zi g]c bYÆÆgY bg]V]]nUn]c bYÆ gc bc fU[[fi d d U h]]b W]bei Y h]d c`c []Y.Æ

j A5 a a]b]ghfUn]c b]Æd i VV]WV.ÆbWi XYÆ]ÆbhY fc W hc f]ÆUÆ] Y`cÆc WU YÆÆ bUn]c bU YÆW YÆ gc bcÆ]Æ f]bW]d U]ÆY gh]bUHUf]Æ Y fÆYÆ]g] fYÆÆVc b h c`c"ÆU]ÆbhY fc W hc f]ÆY ffUbbcÆVc]b]c`h]Æ bY`Y U h]]hÆ X]]c j Y fbU bWV]b`g]b Y f]]U`Wc b`Y U h]]hÆ X] Wc a i b]WUn]c bYÆ

j A9gd Y fh]ÆVc a d fY bXYÆi h]Æ]ÆghU`Y\c`XY fÆW YÆUbbcÆVc bc gW bnYÆÆ]bhY fY gg]ÆY [U h]Æ U`N]fY UÆ]ÆbhY fY Y bhcÆÆ`YÆn]c b]Æ fY j]ghYÆYÆ]cÆa V]hcÆÆW YÆgc bcÆVc]b]c`h]Æ]Æ]Y fgcÆ

h]hc`c`AbY]AfUd]Ubh]AEX]AD"AE WU Ub]MU" AfFU Ae i Y gh]AEY AEU ggc W]Un]c b]AEUa V]Y bHU `]ghY z]A]AW bh]f]AEX]AE
f]WY fWU z]AE]AE c fX]b]d fc ZY ggc bU `]z]A]Aa c bXc AEU WUUXYa]Mc AEY AE]AEd c fhY `]AEi f]gh]W]z]A]AEX]j]b[AE
WY bhY f]AEW Y]Ab c ggc bc AE c bh]f]Vi]fY A]b]A c Xc A]g] b]z]WU h]j c Ab `U AE]Zi g]c bY AE Y `Y A]b]Zc fa Un]c b]AE AE
XY [`]cV]Y h]j]XY `d fc [Y h]c "AE

j AE Gc [[Y h]AEY Wc bca]M] AE Wc a d fY bXY AEY AE]a d fY gY AEY AEY AEU ggc W]Un]c b]AEX]AEWU hY [c f]U AEW Y AE
c d Y fU bc `bY `hY f]h]c f]c `X]]bhY fY ggy "AE

j A]Dc d c `Un]c bY_ A]X Y bh]z]WU A]Ei hY AEY AEY fgc bY A]b]c b]AE c]b]j c `hY A]b]A]f]a U]A]Y fgc bU A]b]Y `Y A]E h]j]h] AE
X]A]b]c [Y h]c AE A]Y bnU AE b]A]bhY fY ggy AE]fY h]c AE]AE]g]hU h]z]A] U]A]W Y AE c a i bei Y AE c bh]f]Vi]fU b]bc A]E AE
a]h] [U fY AE]A]a d U h]AE A]E]X i fY A]E]g]W]A]E Y hY bXc A]b]A]h]c AE c a d c f]U a Y bh]AE]f]i c g]AE A]E hY bh]AE
bY `U AE]i]n]c bY AE Y `A]Y f]h]c f]c "AE b]A]E]g]d Y h]c A]a d c f]U a bhY AE AE]c WU h]c AE U]A]E]f]g a AE W Y A]b]A]W bY AE
U fY Y AE fY []g]f]U AE b]i a Y f]A]e d U h]Wc `U fa Y bhY AEY `Y j U h]AEY AE]j Y bHU AE i]bX]A]b]Y WY g]U f]c AEU h]j U fY AE
i b]N]n]c bY AE]AE Wc a i b]MU n]c bY AE a]fU hU AEY AE]a a Y X]U hU AEW Y AE d fca i c j U AE Wc a d c f]U a Y bh]AE
gc ghY b]j]]AEY AEU hY bh]AE i Y gh]U AEWU hY [c f]U AE Wc a d fY bXY AEU bW Y AE]AE a c bXc A]E]Wc `U gh]Wc]AE]AE
gh] X Y bh]AE c gh]i]g]Wc bc A]b]Z]h]A]E]i]h]c f]# c d Y fU h]c f]AE Y]A]E hi fc AE z]A]E d d c f]i bU a Y bhY AE c fa U h]z]AE
Y Xi WU h]Y `g]Y b]g]V]]m]U h]j `g `hY a U z]d Y fa Y hY fU b]bc `i bU `fU X]MU n]c bY `X]Vi c bY `d fU h]W Y "AE

j A]A Y X]U_ AE]c WU bc AE b]A]E c `c A]E]f]U hY []Mc AEY A]a d c f]U a bhY AE Y fAEU AE]Zi g]c bY AE Y []AE V]Y h]j]AE Y AE
d fc [Y h]c z]A]A]E i U b]h]c A]E c ggc bc A]a d]z]WU fY AE AE c a i b]MU n]c b]AE U bXc A]E]g]U h]c AE A]E]gc bU bnU A]E `Y AE
Un]c b]d fY j]ghY "AE

AE

HU f] Y h]Gc [[Y h]j]bhY fY ggy h]AE

AE 5a a]b]g]f]Un]c b]A]E]i VV]M]X Y_ AE-GDF 5 z]EA 5 HA AE z]EA -G9z]EA -65 7 H]z]A]E7 U d]fU bY f]Y AE X]A]Dc f]c z]AE
I b]j Y fg]h] AE]A]DU Y fa c z]E b]j Y fg]h] AE]AE c f] Y f] U hU A]E]f]ca U]AEY []c bY AE c g]WU bU z]AE Y []c bY A]E]M]]U z]AE
F Y []c bY A]E]Un]c z]AE [Y bn]Y AE Y []c bU Y A]E]Y fAEU A]E]f]c hY n]c bY A]a V]Y bHU `Y AE Y `U AE c g]WU bU A]E]F D5 H]z]AE
7 B F A]E]AE 5 A 7 z]A] b]c bY AE]i fc d Y U z]AE [Y bn]Y AE Y []c bU Y A]E]d Y fAEU A]E]f]c hY n]c bY AE Y `N]a V]Y bhY AE
d fY gY bh]j `g `U `Wc gh]U z]GB D5 AE

9gd Y f]h]AE A9gd c bY bh]AEX Y AE a c bXc AEU WUUXYa]Mc z]E]d i bh]AEX]b]Zc fa Un]c bY AE i f]gh]WU #Gd c fhY `]AE
hi f]gh]W]z]C fX]b]d fc ZY ggc bU `]z]7 Y bh]f]gh] X]c `gc W]Y h] `X]f]WY fWU z]5 ggc W]Un]c b]U a V]Y bHU `]ghY AE

Gc [[Y h]AEY Wc bca]M] AE G9H B A]E]f]z]AE 9G9B 8 5 A]E]f]z]AE d Y fU h]c f]AEY AE]a d fY gY AE c WU]AEU `V Y f] U h]c f]z]AE
f]g]c fU h]c f]z]bU i h]WU z]d Y g]WU z]U h]j]h] `gd c f]h] Y z]Y W]W]c 5 ggc W]Un]c b]X]WU hY [c f]U AE

Dcdc `Un]c bY: W]f]U X]bU bnU `i f]gh]z]gh] X Y bh]X]d f]a U f]Y `Y `g]Y Wc bXU f]Y `X]d f]a c ` [fU X c AE

A Y X]U_ ;]c fbU]z]h] z]fU X]c `K Y V z]gc W]U `bY h]c c f_g]E

AE

&";]cV]Y h]j]AE

AE

;]cV]Y h]j]XY `U Wc a i b]MU n]c bY z]W Y `X]g]W bXc bc `XU [`]cV]Y h]j]X]d fc [Y h]c z]gc bc .AE

]b]W Y a Y bHU fY AEY AE Wc bc g]W bnY AE Y]AEU f] Y h]E]g]AE]g `N]a d c f]U bnU AEX Y `Y AE d fU hY f]Y AE]AE
D" c W U b]M U Y `X Y]gh]X Y `U `F Y hY `B U h] fU `&\$\$\$AE

W]W Y a Y bHU fY `Y `Wc bc g]W bnY `g `z]Y bca Y bc `X Y]fU d]Ub h]X]D" c W U b]M U AE

U i a Y bHU fY AE `U AE Wc b]g]U d Y j c `Y m]U AEX Y]E]d f]b]W]d U]AEU f] Y h]E]f]g]d Y h]c AEU `U AE hY a U h]WU AE
U a V]Y bHU `Y `X Y `U [Y gh]c bY `X Y]fU d]Ub h]AE

d fca i c j Y fY i b U d d f c W W j c i b h Y [f U h c Y h f U b g z f c b h U] Y f c i g i Y h Y a U h W M Y i b c [[Y h c A E W U a V] U f Y A E N U H Y [[] U a Y b h c A E Y] A z i] h c f A E Y A a U f Y A b W b h j U b X c A E a d c f t U a Y b h j A E f Y g d c b g U V]] Y i g c g h Y b j]] A E U i a Y b h U f Y A E A E c b g U d Y j c Y n n U A E Y [] A a a] b] g f U h c f A E g d Y h c A E i j a d c f t U b n U A E] A E b U A E Y Z] W Y b h Y d] U b] Z] W U n j c b Y Y X Y] W c b h c i] U a V] Y b h U] A E A E

' "? Y m A Y g g U [Y g A E

A E

@ N b X]] X i U n j c b Y A E Y A E i h] n n c A E X] A g d Y W Z] W A E a Y g g U [[] A E W] U j Y z E d Y f A E] A E X] Z Y f Y b h j A E H U f [Y h z A E d Y f a Y h Y f [A E] A E Y] W c U f Y A b A c X c A b] - A E Z] W U W Y A E] b Z c f a U n j c b Y A E A E] A E [] f Y A b A c X c A E] f Y h c A E g] d c f t U h c f] X]] b h Y f Y g g Y " A E

= a Y g g U [[] W] U j Y i g j V U g Y f U b b c i g] g Y [i Y b h j W c b W h j] A E

d f y j Y b n j c b Y z a] h [U n j c b Y X Y] f g W] Y [U h j U u d Y f X] h U X] V] c X]] Y f g h c A E W c b c g W b n U X Y] G h] X] a d c f t U b n U 7 c a i b] h U f U f G 7 E Y X Y Y F Y h Y B U h i f U & \$\$\$ A E f Y g j] Y b n U f U X U h U a Y b h c E U] W U a V] U a Y b h j W j a U h j W A E W c b c g W b n U Y a c b] h c f U [[] c X Y] h U d] U b h j X] D " c W U b] W U A E U n j c b Y W c b [] i b h U z] b h Y [f U H U Y h f U b g z f c b h U] Y f U A E a d Y a Y b h U n j c b Y X Y X U H U V U g Y U i g j d d c f t c X Y U [c j Y f b U b W A E

A E

H U] A E W c b W h j z E i h Y f j c f a Y b h Y A e g] i d d U V] z A E W c b g Y b h c b c A E X] A E U b h j W d U f Y A E] A E d c g g]] A E _ Y m A E a Y g g U [Y g z Y [] g c [U b W c b g Y [i Y b h z U a d] U V]] Y X Y Z] b j]] X] W c b W h c W c b] d U f t b Y f A E

D c g j] Y m a Y g g U] Y g A E

G9DC GGC A E f U Y] n n U A E b U A E d] U h U Z c f a U A E Y V A e d Y f A e] [] c f U f Y A E U A E] c j Y f b U b W A E U a V] Y b h U Y A E X Y i j A E

G9DC GGC U i a Y b h U i j Z] W U W U X Y U d] U b] Z] W U n j c b Y Y X Y W c b h c i c A E

G9DC GGC A j d d c f t U A E A E] f Y h j Y A E i A j U A E U i h U n j c b Y A E] A a d U h c A a V] Y b h U Y A E & \$ % #) & # 7 9 E A E Y i g i U d] U b] Z] W U n j c b Y X Y c G d U n j c A U f] h j a c f & \$ % (# , - # 7 9 E A E

G9DC GGC W U a V] U i U d d f c W W j c X] [c j Y f b U b h Y d Y f Y f j W f W Y z h i f Y A E

G9DC GGC i g j i d d U V i c b Y d f U h j W Y f Y d] W U V]] d Y f i j b h Y f c V U W j b c X Y A Y X] h Y f f U b Y c A E

G9DC GGC A Z c b X Y A E c b g U d Y j c Y n n U A E A E c b c g W b n U A E Y [] A E U V] h h A f j c f] h U f A Y] A h j A U f] h j a] A E B U h i f U & \$\$\$ f k 8 ! % - & # (' # 7 9 9 E A E

G9DC GGC A E A E b A d f c [Y h c A b h Y [f U h c A E f U b g z f c b h U] Y f c A E] A E h Y U A E Y Y A d f U h Y f Y A E] A D c g] X c b] U A E c W U b] W U A E

G9DC GGC A E A E b A d f c [Y h c A] b U] n n U h c A E i U A E f Y j Y b n j c b Y A E Y U A E Y f X] h U A E] A E] c X]] Y f g h c A E A E Y f A E A E [Y g h c b Y X Y] h U d] U b h j X] D c g] X c b] U c W U b] W U A E

G9DC GGC A E g A d f c d c b Y A E] A b X]] X i U f Y A E Y A V Y g A d f U W h j W Y g A d Y f A E A E Y g h c b Y A E Y] A E f U d] U b h j A E] A E D c g] X c b] U c W U b] W U A E

G9DC GGC A e a] f U A E A E f Y X] g d c f f Y A E b U A E g h U h Y [] U A E i b h Y f j Y b h c A E c b [] i b h U A E f U b g z f c b h U] Y f U A E Y f A E U [Y g h c b Y X Y] h U d] U b h j X] D c g] X c b] U c W U b] W U A E

G9DC GGC i j c h c U f X i f f Y] f g W] X Y f j U h j X U] W U a V] U a Y b h j W j a U h j W A E

G9DC GGC Aġ i c`Y AġWY bhj UfY Aġc a d c fUa Y bh Aġg d c b g U V] Aġ Aġ g h Y b] V] Aġ Y Aġi] h c f Aġ Y Aġ U f Y Aġ
G9DC GGC Aġ f c a i c j Y Aġ b U Aġ c j Y f b U b W Y Aġ h Y [f U h U Aġ Y `U Aġ Y g h c b Y Aġ Y Aġ U d] U b h Aġ Aġ DcġXcb]U Aġ
c W U b] M U Aġ

DcġM]i]g c [U b `X] i [U h] . Aġ

DcġXcb]U c W U b] M U d f Y b X] U a c W b Y `W f U Aġ

G9DC GGC `d Y f`Z j c f] Y `U `g h U V]] h [`X Y `f U a V] Y b h Y `W c g h] Y f c `a Y X] h Y f f U b Y c Aġ

G9DC GGC ``] `d f c [Y h c `h f U b g Z f c b h U] Y f c `d Y f `U `X] Z Y g U `X Y `U `V] c X] j Y f g h [/ Aġ

8] Z Y b X] U a c `DcġXcb]U c W U b] M U `W c b `G9DC GGC ` / Aġ

G9DC GGC ` . W c b c g W Y f Y [Y g h] Y `] h f U d] U b h c `X] DcġXcb]U c W U b] M U / Aġ

G9DC GGC ` . 5 i a Y b h U f Y `U `W c b c g W b n U `d Y f f] X i f f Y `] f g M] X Y] W U a V] U a Y b h] W] a U h] M / Aġ

G9DC GGC ` . V i c b Y `d f U h] M Y `d Y f `U [Y g h] c b Y `X] DcġXcb]U c W U b] M U / Aġ

G9DC GGC ` ž i b U `g f U h Y [] U `X] U X U h U a Y b h c `U] W U a V] U a Y b h] W] a U h] M / Aġ

A c b] h c f U f Y `Y h i h Y `U f Y `Y `d f U h Y f Y `X] DcġXcb]U c W U b] M U `W c b `G9DC GGC Aġ
Aġ

G F I A 9 B H 8 = 5 H H + 5 N Aġ

Aġ

D Y Aġ U [[] i b [Y f Y Aġ] Aġ c V] Y h j] Aġ c b c Aġ U h Aġ d f Y g Aġ Aġ c b g] X Y f U n] c b Y Aġ Y [i Y b h] Aġ f i a Y b h] Aġ X Aġ
U h j] h [. Aġ

8 Y Z b] h] c b Y `X Y `N] X Y b h] h [`X Y `d f c [Y h c Aġ Aġ

6 f c W i f Y `Y `Y U Z Y h g d Y W Z M Y `d Y f `U `g Y b g] V]] n U n] c b Y `X Y] h U f [Y h X Y `d f c [Y h c Aġ

6 f c W i f Y `g M c Y Aġ

5 f h] W c `] g ` f j] g h Y ž k Y V `Y `a Y n n] X N b Z c f a U n] c b Y Aġ

G c W U `a Y X] U Aġ

9 j Y b h] h Y f f] h c f U] Aġ

W c b h f] X] g Y b g] V]] n U n] c b Y `X Y] h U f [Y h Aġ

9 j Y b h] h f U b g Z f c b h U] Y f Aġ

J] X Y c `W] d g Y `X c W a Y b h U f] c Aġ

H U f [U Aġ

Aġ

("7 c a i b] W U n] c b Y `] b h Y f b U Aġ

5 `Aġ b Y Aġ Aġ h i U f Y Aġ b U Aġ c a i b] W U n] c b Y Aġ h Y f b U Aġ i b h i U Y Aġ Aġ U b h Y b Y f Y Aġ U f b Y f Aġ Z c f a U h] Aġ
Y Aġ h j] Aġ `Y Aġ n] c b] Aġ Aġ] Aġ] i d d] Aġ Y `Y Aġ h j] h [Aġ Aġ c a i b] W U n] c b Y Z Aġ Aġ h c Aġ f [U b] n U h c Aġ Aġ
; F I D D C Aġ Aġ J C F C Aġ `U Aġ c a i b] W U n] c b Y Aġ Aġ] Aġ b U Aġ Y f g c b U Aġ Aġ Z Y f a Y b h c Aġ Y f Aġ U g M b Aġ
d U f b Y Aġ Aġ U f [Aġ c f U j c W Y Aġ Y `Y Aġ f h] W h [ž Aġ Y [] Aġ V] Y h j] Aġ Aġ Y `Y Aġ n] c b] Aġ f j] g h Y Aġ Aġ a V] h c Aġ
`c W U `Y Aġ Aġ b Y Aġ Aġ f [U b] n U f Y Aġ Aġ Y g h] Y Aġ Aġ i g g c Aġ N b Z c f a U n] c b] Aġ Aġ Aġ Y b X Y f Y Aġ] Aġ Z] M U W Y Aġ Aġ
W c a i b] W U n] c b Y `X Y `d f c [Y h c `g U `U `] Y `c `c W U `Y `W Y [`c V U `Y Aġ

B Y `Y `Z U g] b] h] U] g c b c `g U h] f U W c `h] Aġ

7 c b h U h] Y `] b X] f n] Y ! a U] `X Y] f Y Z Y f b h] Aġ

= c [\] X Y] d U f b Y f Aġ

⇒Æ fi d d c Æ]ÆUj c fc ÆVc bgY bhjfc Æ]ÆY W]b U fY ÆY ÆU h]j]h Æ]ÆVc a i b]WU n]c bY ÆY Æ fc [Y htc Æb Æ Z bn]c bY ÆX Y ÆY Æ Y g] [Y bnY ÆX]ÆVc a i b]WU n]c bY ÆX]Æi h]Æ]ÆY ff]hc f]ÆU ÆZ]bY ÆX]ÆY bY fY Æ]b Æ Wc bg]X Y fU n]c bY Æi h]Æ]ÆU g d Y h]z ÆY j Y b h i U]ÆU h]Æ]ÆY m Æ Y g g U [Y z ÆY j Y b h i U]ÆU h]Æ d fc X c h]Æ]Æ Wc a i b]WU n]c bY Æ d fY j]g h] X U]g b [c] d U f f b Y f Æ

⇒ÆVc c fX]b U a Y b h c Æ d i b h i U Y ÆX]Æi h]ÆY ÆU h]j]h ÆY U]m n U hY ÆX U]Æ d U f f b Y f Æ d Y f a Y h Y f Æ ÆX]Æ c d Y f U fY Æ]b Æ b Ñ b]WU Æ c []WU ÆX]Æ d fc [Y htc z Æ d i f Æ a U b h Y b Y b X c ÆY Æ g d Y W]Z]W h Æ ÆX Y Æ d fc d f]c Æ h Y ff]hc f]c Æ

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) " 8 Y Z]b]n]c bY ÆX Y Æ Ñ]X Y b h]h ÆX Y Æ d fc [Y htc Æ

J U]X c Æ d Y f Æ i h]Æ]Æ g h i a Y b h]ÆX]ÆVc a i b]WU n]c bY ÆU ÆZ]bY ÆX Y Æ U ÆV]U f U ÆX Y b h]Z]WU n]c bY ÆX Y Æ d fc [Y htc Æ ÆX Y b h]h ÆVc a d fY b X Y Æ Æ c [c ÆY ÆZ c f a U h Æ d fY X Y Z]b]h]ÆY Æ d f]b W d U]Æ a U h Y f]U]ÆX]Æ i h]h]nnc ÆX Y Æ d U f f b Y f Æ c V]Y h]j c Æ g d Y W]Z]W c Æ ÆX Y b h]Z]WU fY Æ Æ d fc [Y htc Æ]b Æ a U b]Y f U ÆV]U f U z Æ]a a Y X]U h U ÆY ÆZ c f h Y a Y b h Y ÆVc a i b]WU h]j U z ÆU h]f U j Y f g c Æ b Ñ Z]WU WY Æ a a U []b Y Æ f U Z]WU ÆX Y Æ d fc [Y htc ÆY ÆZ bn]c b U Y ÆU ÆU Æ d Y f WY n]c bY ÆX]Æ b Ñ X Y b h]h ÆVc a d Y g g] U ÆX Y ÆY ÆU n]c b]ÆW Y Æ g U f U b b c ÆX Y b h]Z]WU hY ÆVc b ÆZ U W]h ÆY ÆU d]X U a Y b h Y ÆU Y Æ a a U []b Y Æ c b Æ g c ÆZ U W]h Y f Æ ÆU Æ f]W c b c g]W]h ÆX]Æ i h]Æ]ÆX c W a Y b h]z Æ]Æ d fc X c h]ÆY Æ]Æ g Y f j]n]z Æ a U ÆU b W Y ÆX]ÆU g g c W U f g]Æ d c g]h]j U a Y b h Y ÆY ÆZ]b U]h Æ Æ]Æ Y g g U [[]ÆV]U j Y ÆY Æ fc [Y htc z Æ] []c f U b X c Æ h Y f]c f a Y b h Y Æ U ÆY]W c U n]c bY ÆX Y ÆY ÆZ c f a U n]c b]Æ i h]Æ ÆY U h Y f]U Y Æ]ÆVc a i b]WU n]c bY ÆU f Æ d fY X]g d c g h c Æ]b ÆU]U b c Æ Æ c j Y ÆY WY g g U f]c Æ b Æ b [Y g Y Æ h h]Æ a U h Y f]U]Æ]ÆVc a i b]WU n]c bY ÆV Y ÆY f f U b b c Æ fY U]m n U h]Æ d fY j Y X c b c Æ Ñ g c Æ Y Æ c [c Æ]Æ d fc [Y htc Æ b h] [f U h c Æ]Æ c [c Æ]Z Æ X Æ ÆV]Æ h]h]nnc ÆU f Æ j]b W c U b h Y Æ d Y f h i h]j]d U f f b Y f Æ

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⇒c [c 'G9DC GGC 'f]d c f]U Æ Ñ a a U []b Y 'g h]j m n U h]X] D c g]X c b]U 'c W Y U b]WU Æ H U Y Æ a a U []b Y ÆVc g h]h]f Æ b Ñ X Y b h]h ÆVc b c g]W]Y Æ ÆVc b g Y b h]f Æ]ÆX Y g h]b U h U f]Æ X Y ÆW n]c bY Æ]b Z c f a U h]j U ÆX]ÆVc ÆY [U fY ÆZ U W]a Y b h Y ÆU Æ g]b [c U Æ]b]n]U h]j U ÆU Æ d fc [Y htc Æ h] h Y ÆY ÆU n]c b]ÆX]ÆVc a i b]WU n]c bY ÆX Y Æ d fc [Y htc Æ g U f U b b c ÆW c g]Æ Z U W]a Y b h Y Æ]X Y b h]Z]WU V]]Æ X U Æ Ñ b g]Y a Y Æ X Y []Æ Y Y a Y b h]Æ [f U Z]W Æ W Y Æ Y Æ W U f U h Y f]m n Y f U b b c Æ Y f Æ h]c Æ Æ Y f]c X c Æ Æ c [c ÆU f Æ Æ h]j m n U h]c Æ Æ h]Æ c W a Y b h]Æ W Y ÆU f U b b c Æ d fc X c h]ÆY ÆVc f g c ÆX Y ÆY ÆU h]j]h Æ d fc [Y h] U]z Æ Y]Æ U h Y f]U]Æ d i V V]W]h U f]Æ Æ]Æ X]g g]a]b U n]c bY Æ d fY j]g h]Æ Æ c [c ÆG9DC GGC Æ g U f ÆU Z]U b W U h]c ÆX U Æ c [c Æ Æ 9 ÆY z ÆY Æ]W]Y g h c z Æ X U ÆU g Y Æ Æ d fc X c h]c ÆY U]m n U h]c ÆY Æ Ñ U a V]h]c ÆY Æ fc [Y htc ÆG9DC GGC Æ]b U b n]U h]c Æ c b Æ c b X]Æ X Y Æ d fc [f U a a U Æ 9 ! D f c [Y htc Æ 9 % ; Æ # # \$ \$ \$ + * % 'G9DC GGC] Æ D Y f Æ Æ d fc [Y htc ÆX Y Æ c [c ÆG9DC GGC Æ]U a c Æ U f]h]Æ U ÆU Æ Y g]n]c bY ÆX Y Æ fc [Y htc Æ Æ U]Æ c]Æ c V]Y h]j]z ÆU Æ]b h]g]ÆX Y ÆY [b c Æ c j Y j U ÆU d d fY g Y b U fY ÆVc b WY h]Æ]j Y f g]Æ Æ c h Y d]M]Æ c b c Æ g U h Y Æ d fY g Y b U h Y Æ g Y h Y Æ d fc d c g h]X]j Y f g Y Æ

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B Y`Æ [c`ÆW`hc`ÆfU`Æ i`Y`]Æ fY gY b hU h]ÆU`Æc`fa`U`ÆU`hi`fU`Y`ÆY`U`Æc`g]X`c`b]U`Æ`Æ`h`U`h`U`Æ`g]d`]f`U`n]c`b`Y`Æ`d`f`b`W]d`U`Y`Z`Æa`U`ÆX`c`j`Y`j`U`ÆY`gg`Y`fY`ÆU`ggc`W]U`h`U`Æb`Y`WY`gg`U`f]U`a`Y`b`hY`ÆU`]Æa`c`h`Y`d`]W]ÆY`ÆV`c`a`d`Y`gg]Æ`U`gd`Y`h]Æc`fa`U`h]j`]ÆY`ÆX`]Æ`c`j`Y`fb`U`b`WY`ÆX`]ÆW`]Æ`Æ`d`fc`[`Y`h`c`Æ`d`f`b`W]d`U`a`Y`b`hY`Æ]Æ`W`W`d`U`/Æ`b`Æ`b`Æ`i`b`]W`c`ÆY`[`bc`Æ]W`c`bc`g`W]Y`Æ]Æ`Æ`i`]b`X`]Æ`fc`j`U`h`c`Æ`ÆU`W`W`]j`X`Y`fY`ÆU`ÆV`c`a`d`Y`gg]h`Æ`Y`Æ`d`fc`[`Y`h`c`Æ`]Æ`W`]Æ`d`i`b`h]ÆZ`c`b`X`U`a`Y`b`hU`]ÆX`U`Æ`U`d`d`fY`gY`b`hU`fY`ÆY`f`U`bc`ÆV`c`U`V`c`f`U`n]c`b`Y`ÆY`Æ`b`hY`[`f`U`n]c`b`Y`ÆX`]Æ`U`h]j`]h`Æ`f`U`ÆY`b`h]ÆX`]j`Y`fg]Æ`g]U`ÆY`W`b`]W]Æ`Æ`Y`Æ`a`a`]b`]g`h`U`h`c`f]ÆZ`Æ`b`Æ]g`h`Y`a`U`Æ`]Æ`c`fa`Y`Æ`ÆY`[`[`]Æ`Æ`Y`Æ`fY`[`c`U`bc`Æ]Æ`f`U`d`]U`b`h]ÆX`]Æ`d`c`g]X`c`b]U`Z`Æ]Æ`f`U`d`]U`b`h`c`Æ`g`c`g`h`Y`b`]V`]Y`Z`Æ`Æ`d`fc`W`Y`ggc`ÆX`Y`Y`Æ`d`Y`f`U`n]c`b]Æ`b`Y`W`Y`gg`U`f]Y`"Æ`

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Æ`d`Y`m]ÆX`]Æ`b`Æ`d`i`n`n`Y`Æ`Æ`Y`Æ`b`Y`"N`b`]c`b`Y`ÆX`]Æ`d`]-`Æ`d`U`h]ÆX`]j`Y`fg`Y`ÆZ`c`fa`U`bc`Æ]Æ`f`i`d`d`c`ÆX`]ÆZ`c`[`]Y`Æ`f`U`d`d`fY`gY`b`hU`j`U`Æ`i`h]Æ`i`Y`g`h]ÆU`g`d`Y`h]Æ`b`Æ`b`ÆY`[`bc`Æ`]b`U`a`]W`c`Æ`ÆZ`i`]X`c`"Æ`ÆY`h`Y`f]b`[`Æ`c`X`Y`f`b`c`Æ`X`Y`"N`U`W`f`c`b`]a`c`Æ`"9`DC`G`G`C`"Æ`Æ`g`h`c`Æ`b`g`Y`f]h`c`ÆU`"U`ÆV`U`g`Y`ÆX`Y`Æ]a`V`c`c`ÆV`c`g`ÆX`U`ÆX`Y`h`f`a`]b`U`f`Y`Æ`i`b`U`g`c`f`U`X`]j`h`Y`f`Y`bc`i`]b`W`]g]Z`c`b`X`U`"N`b`h`Y`f`c`d`fc`[`Y`h`c`"Æ`

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+ "HY a d`U`hY`Æ`

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G`c`b`c`Æ`g`h`U`h]Æ`d`fY`X`]g`d`c`g`h]Æ`h`Y`a`d`U`hY`Æ`d`Y`f`ÆY`ÆU`h]j`]h`ÆX`]ÆV`c`a`i`b`]W`U`n]c`b`Y`ÆX`Y`Æ`d`fc`[`Y`h`c`ÆY`Æ`b`Æ`d`U`h]W`c`U`fY`d`Y`f`Y`gY`[`i`Y`b`h]`W`U`hY`[`c`f]Y`Æ`

j`HY`a`d`U`hY`K`c`fX`d`Y`f`d`fc`[`f`U`a`a`U`X`]Y`j`Y`b`h`c`#]b`W`c`b`h`f`c`Æ`

j`HY`a`d`U`hY`D`c`k`Y`f`d`c`]b`h`d`Y`f`d`fY`gY`b`hU`n]c`b`Y`Æ`

j`HY`a`d`U`hY`d`Y`f`c`W`U`b`X`]b`U`X`]d`fc`[`Y`h`c`Æ`

j`HYa d`UHY`Fc`"l d`Æ

DY fÆU ÆWU fU Æb hY gU HJ ZÆÆY d c fÆY ÆÆ fc [fUa a]ÆY [`]Æj Y bh]ZÆÆc [c ZÆb hY [fUhc ÆVc bÆÆc [c Æ
@ZY ZÆ U Æ c g]nc bUhc Æb Æ `hc Æ Æ]b]g fU Æ Y bhY ZÆj Y bh U`a Y bhY ZÆÆc [\]ÆY Æ U ffbY fÆ Æ Uggc Æ
U Æ]b]g fU "Æb ÆV Uggc ÆX c j f{ ÆY ggY fY Æ]bgY f]U Æ j Y Æ]M]Y gY ÆU Æ]M]H U Æ ÆDfc X c h c ÆY U`]m Uhc Æ
bY`ÑUa V]hc ÆY Æ fc [Y h c Æ G9DC GGC Æ]b Ubn]Uhc ÆVc bÆÆc bX]ÆY Æ fc [fUa a U Æ 9Z Æ fc [Y h c Æ
@ 9%* ; 9#+\$\$\$\$+*%!`G9DC GGC`l`Æ

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, "B c h]WY`6c U f X Æ

HU f [\ Y Æ X Y bh]Z]WU h] U Æ Y Æ fc [Y h c ÆVc bhY bY bhY ÆÆc [c Æ Y Æ fc [Y h c ZÆÆc [c Æ]ZY Æ Æ i Y`]Æ
X Y]Æ U ffbY fÆ Æ b U Æ fY j Y Æ Y gM]nc bY Æ Y [`]Æ V]Y h]]Æ Y Æ fc [Y h c ZÆ [b]Æ U ffbY fÆVc `c W Y f{ Æ
`U`d f c d f]U`hU f [U`bY`d f c d f]c`gh]i hc`XUbXc`Y`a`U [[]c fY`j`g]V`]h{`d c gg]V`Y`Æ
DU bbY`]Æ Y gM]h]]Æ Y Æ fc [Y h c ÆV Y Æ Y f]U b b c Æ d c g]nc b U h] Æ Y]Æ Æ]h]Æ Y]Æ U g]Æ h X]c Æ c j Y Æ
j Y f]U b b c Æ]d c f]U h] Æ b Zc fa U n]c b]Æ Y bY fU]Æ]Æ fc [Y h c ÆY Æ b Zc fa U n]c b]Æ d i bh U`]Æ]Æ]hc Æ]Æ
f]Y f]a Y bhc "Æ]d c f]U b b c Æ c b Æ c`c`ÆÆc [c Æ Y Æ fc [Y h c Æ Æ Y Æ fc [fUa a U Æ 9 Æ U Æ b W Y Æ Æ
`c [c Æ Y]Æ U ffbY fÆY Æ Y`Y Æ i hc f]h{ Æ c WU`]Æ Æ V]Y h] c Æ g]Y W]Z]Wc Æ Æ i Y`c Æ]Æ fc a i c j Y fY Æ
`c WU`a Y bhY Æ]Æ d fc [Y h c Æ Y Æ gY bg]V`]m U fY Æ]Æ d i V V]Wc Æ [Y bY f]Wc Æ g `U Æ d fc V`Y a U h]WU Æ
]b Zc b X Y b X c`Wc bc g]W bnU`Y`Wc bg]U d Y j c`Y m U`ÆÆ
Æ

- "@UZy hY`Vfc W i fY`XY`d fc [Y h c ÆÆ

Dfc a i c j Y f]U b b c Æ U ÆVc bc g]W bnU Æ Y Æ fc [Y h c Æ d fY ggc Æ Æ i V V]Wc Æ Y bY f]Wc ZÆ Y hY b X c Æ b Æ
f]Y j c Æ]Æ V]Y h]]Æ c bhY f]U b b c Æ b Æ Y gg] [[]c Æ Æ fU X c Æ]Æ gY bg]V`]m U fY Æ Æ i V V]Wc Æ g `U Æ
hY a U h]WU Æ Y Æ d c f]U b b c Æ Y ggY fY Æ]b Æ X i d]WY Æ Y f]c b Y ZÆ]U]U b U Æ Y Æ b [`Y gY "ÆÆ c fc Æ c V]Y h] c Æ
gd Y W]Z]Wc Æ g]U f{ Æ i Y`c Æ]Æ Zc fb]fY Æ b U Æ d fY gY b]U n]c b Y Æ Y Æ fc [Y h c Æ]b Æ a U b]Y fU Æ M]U fU ZÆ
g]b hY h]WU`Y`Z]W]a Y bhY`Wc a d fY bg]V`Y`Æ
b Æ U f]h]Wc`U fY Æ Y f{ Æ Y U`]m U H U Æ b U Æ fc W i fY Æ Y bY fU`Y Æ V Y ÆVc bhY f{ Æ]Wc d]Æ Æ]b U`]h{ Æ Y Æ
d fc [Y h c Æ X U Æ]g f]V i]Y Æ U X Æ b Æ d i V V]Wc Æ U a d]c Æ Y X Æ Y hY fc [Y b Y c "Æ Æ]b [i U [[]c Æ h]]m U hc Æ
g]U f{ Æ M]U f c Æ Y Æ U W U h] U bhY "Æ Æ V]Y h] c Æ g]Y W]Z]Wc Æ g]U f{ Æ i Y`c Æ]Æ b j]U f c Æ U Æ d fY b X Y f]g]Æ
W fU Æ]Æ c g]X c b]U Æ W Y U b]M U Æ H U j Y f]c Æ V X c n]c b Y Æ]Æ / i c b Y Æ fU h]W Y Æ ÆVc bg] [`]Æ Y fÆ
Wc a d c f]U f]g]Æ b Y Æ f]g]d Y h c Æ Y`ÑUa V]Y bhY Æ c WU`Y`Æ 9 gg]U Æ Y f{ Æ U Z]U b W U H U Æ X U Æ b Æ Y U Z Y h Æ
[Y bY f]Wc Æ V Y Æ U f{ Æ b U Æ Y gM]nc b Y Æ a Y X]U H U Æ]g]b hY h]WU Æ Y Æ fc [Y h c "Æ b U Æ Y Wc b X U Æ
V fc W i fY Æ Y Æ i b Æ gY Wc b X c Æ Y U Z Y h Æ Y f]U b b c Æ fY U`]m U hY Æ]b Æ i b U Æ Z]U gY Æ]b hY a Y X]U Æ d Y fÆ
d fY gY b]U fY Æ]g] h]U h]Æ Y Æ a c b]hc fU [[]c Æ Y ZY h] U hc Æ g]]Æ]h]Æ Y n]c b U h] Æ j Y f]U b b c Æ b c`hY Æ
fY U`]m U h] Æ Æ Y U Z Y h Æ] Y f]g]Æ fa U h]Æ X]]U]Æ Æ U f]U W Y]Æ V Y Æ j f]U b b c Æ b U Æ U f]hY Æ Y bY fU`Y Æ
X]Æ fY gY b]U n]c b Y Æ Y Æ fc [Y h c Æ Æ b U Æ U f]hY Æ Y X]W U H U Æ`U Æ Y gM]nc b Y Æ]Æ [b]Æ]b [c`c`Æ]hc Æ
f]Æ]hc Æ]Æ i [i g]U ZÆ]M]U ZÆ]c a V]bc Æ Y Æ] j]U j Y W M]U]GU b]U Æ U f]b Y`U`L`ÆÆ c fc Æ c V]Y h] c Æ
gd Y W]Z]Wc Æ g]U f{ Æ i Y`c Æ]Æ]b Zc fa U fY ZÆ U [[]i b [Y fY Æ Y Æ gY bg]V`]m U fY Æ Y Æ] Y f]g] Æ W U hY [c f]Y Æ
bc b W f Æ g]Y [U fY Æ Æ Æ d c f]U b n U Æ X]Æ U X c H U fY Æ Wc a d c f]U a Y bh]Æ fY g]d c bg]U V`] Æ j Y f]U b b c Æ
g]U a d U h] W]WU` \$\$\$`Wc d]Y`Æ

J Y ff(Abc hfy AEY U`jnnUhc AE bUA E V fc W a i fy AgW c`YI AE i gnfUhj U AEghY AE Z a Y htc I Ab AE c fa Uhc AE U AE X] [] H U`Y AE M Y AE W fH U W Y U Z AE X Y gh] b U H U AE U] AE V U a V] b] AE X] AE Y h` AE V c a d fy g U AE f U AE AE+ AE Y AE AE \$ AE U b b]` AE 5 H f U j Y fgc AE A U H Y AE Y AE 8 c b] U Z AE X i Y AE d Y fgc b U [[] a U g W c H Y Z AE g] AE W c g h i] f(AE i b U AE V fy j Y AE g hc f U ! U j Y b h i f U Z AE M Y AE g d] Y [U AE] AE U [U m] AE Y AE Y a U h] M Y AE Y [U H Y AE] `] AE V] Y H j] AE Y AE f c [Y htc " AE @ U AE f c W a i fy AE Y ff(AE] g h] v i] H U AE i f U b h Y AE] AE W c b h] AE f [U b] n U h] AE Y ` Y AE W c ` Y AE fy gy b h] AE Y] AE g h] AE f B i [i g U Z AE g] M] U Z AE D] c a V] b c AE Y AE 7] j] H U j Y W M] U ! G U b H U AE A U f] b Y ` U Z AE W c b AE ` c V] Y H j] c AE X] AE W c a i b] W U fy AE] a d c f H U b n U AE X Y ` Y AE d f U H Y f Y AE X] AE D c g] X c b] U AE W U b] M U AE Y AE Y AE g Y AE b n] c b] AE ` Y AE [] c] U b] AE Y b Y f U n] c b] AE Y AE b j] H U b X c ` Y AE U AE d fy b X Y fgy b Y AE W f U ` AE b AE d U f H] M c ` U fy AE Y AE & AE g W b Y AE U Z fc b h] f U b b c]` g y [i Y b h] h y a] . AE

- ;]` a d U H] AE
- @ ` V] c X] j Y f g h] AE
- @ ` Z b n] c b] X Y ` Y ` d f U H Y f Y ` X]` D c g] X c b] U ` c W U b] M U AE
- = h f U d] U b h c AE
- B c b ` , ` d Y f] M c ` c g U AE
- i F] g d Y htc ` X Y ` ` U V] H U h AE

AE

%" 5 f H] M c]` g]` f j] g h Y Z k Y V ` Y ` a Y m] X] b Z c fa U n] c b Y AE

DY f AE Y H Y fy Ab AE j] X Y b n U AE] a d c f H U b n U AE] AE b U AE Y g h] c b Y AE c f Y H U AE Y] AE U d] U b h] AE] AE D c g] X c b] U AE c W U b] M U AE AE b i a Y f c g] AE Y b Y Z] W AE M Y AE b U AE Y g h] c b Y AE g c g h] b] V] Y AE V c a d c f H U Z AE g] AE W f W Y f(AE] AE X U fy AE U] U g g] a U AE] g] V]] h` AE] AE f c [Y htc AE 9 D C G G C AE H f U j Y fgc AE h] nnc AE Y] AE g] AE Y V AE Y] AE b [c] AE d U f r b Y f Y ` U ` d i V V `] M U n] c b Y ` X]` U f H] M c]` AE

J Y ff(AE Y U` jnnUhc AE b AE] hc AE Y V AE <http://lifesepposso.eu/>) X Y X] M U hc AE] AE f c [Y htc AE M Y AE c b g y b h] f(AE] AE Z c f b] fy Ab Zc fa U n] c b] AE U g g] U b X c AE U ` AE Y b Y f U ` Y AE] AE U f H] M c ` U fy Z AE c b AE U AE c g g] V]] h` AE] AE j Y fy AE b U AE W c a d ` Y H U AE X AE] - AE c g g] V] Y AE g U i g h] U Ab Zc fa U n] c b Y AE] ` U AE Y a U h] W U Ab AE [[Y htc Z AE U W W b X c AE i g c ` X] a U H Y f U ` Y ` X] j i [U h] c z h Y W b] M c ` Y ` U i X] c] g j] c ` AE

@ ` c V] Y H j] c AE g d Y W] M c AE g U f(AE e i Y ` c AE X] AE Z c f b] fy AE] b Zc fa U n] c b] AE g d Y W] M Y Z AE d i b h i U] AE Y AE W c g U b h y a Y b h y AE U [[] c f b U H Y AE g] AE d f c [Y htc AE Y AE g] AE g] c AE g U hc AE X] AE U j U b n U a Y b h c Z AE U ` AE Z] b Y AE X] AE f U Z c f n U fy AE U AE d U f H Y W d U n] c b Y AE Y AE g y b g] V]] n n U fy AE] AE X] j Y f g] E g c [[Y h] AE W c] b j c ` h] AE Y AE] AE f U b X Y AE d i V V `] M c]` b ` a Y f] hc ` U ` d f c [Y htc ` AE

G] AE f y j Y X Y AE Y X U n] c b Y AE] AE V c a i b] M U h] g U a d U Ab AE c] b W] X Y b n U AE c b AE U AE Y U` jnnU n] c b Y AE Y ` Y AE U n] c b] AE] AE U [[] c f AE U ` c fy AE Y ` AE f c [Y htc AE Ab AE W W U g] c b Y AE Y [`] AE j Y b h] AE i V V `] M AE f y j] g h] Z AE AE Z] b Y AE X] AE U i a Y b h U fy AE U AE] g] V]] h` AE X Y [] AE c i h d i h AE] AE d f c [Y htc Z AE Y AE W] h] M h` AE Y ff] hc f] U] AE M Y AE] AE d f c [Y htc AE AE M] U a U hc AE X AE Z fc b H U fy AE AE] AE V] Y H j] AE H Y g] AE V c a i b] M U h] AE f U b b c AE AE c a d] hc AE X] AE j] X Y b n] U fy AE Y AE W f U H Y f] g] M Y AE f] b W d U `] AE Y AE f c [Y htc Z AE c g U AE g] U hc # g U f(AE Y U` jnnU hc Z AE] AE ` c AE U AE U hc # Z U f U Z AE AE c b h] v i hc AE Y AE Y b Y Z] W AE M Y AE i Y g hc AE d c f H Y f(AE] AE Y ff] hc f] c AE AE ` U AE g U AE d c d c ` U n] c b Y ` a U ` U b W Y ` U ` g] U ` h f U b g Z fc b H U] Y f] h` ` Y] f d Y h] V]] h` ` AE

J Y ff U b b c AE Y X U h] AE f H] M c]` AE] AE W f U H Y fy AE] j i [U h] c ! [Y b Y f] M c AE AE Y W b] M c AE [b] AE i U ` AE c ` H U AE Y AE b Y] j Y f] M Y f(`] b h y fy g y ` Y ` U ` d c g g] V]] h` ` X] X] j i [U n] c b Y ` AE

J Y ffUbbc žEcj Y Aedc ggV]Y žEc f[Ub]nnUHy AEUbWY AEWc bZY fy bnY AegUa d U Aec WU] AEX i fUbHy Aec Aeg c` [ja Ybhc XY`d fc [Yhrc "A

J Y ff{ AEU U]nnUHU AebNUHj] h{ A} B Yhk c_f] b[Avc b Afc [Yh] AAY AAZfc bhUbc Aya Uh] WY Aja]] AEA WY AEF[[U fX Ubc A] Aea Ufy AYA EU Aeg U A[Y gh] c bY žEV]c X] Y fg] h{ AYA WUa V] Ua Y bh] AEW]a Uh] M] A A V] Y H] c A] U f{ Aei Y`c A} A h] nnUfy A Aec fc A WU bU] Avc a i b] WU h]] A EY j Y bh] ž A] h c A E Y V ž A] c WU A a Y X] U A Ed Y f A b U A EY W] d fc WU A E] i [U n] c b Y A E Y A Ed fc [Y hrc ž A U a d] U b X c A] b A e i Y g h c A a c X c A] A E HU f[Y h z Y` Y` c W W U g c b] X] j] g V]] h{ " f j Y X] 5` Y [U h c` % A E A

%%"Gc WJU`a YX]U A E

GU f{ A EY U] nnUHU A b U A E W U a d U [b U A] b z c fa Uh] U A E U H f U j Y f g c A E N i h] n n c A E X Y] A E d f] b W] d U] A E g c W U A E a Y X] U A E U W V c c_ A E k] h Y f A E A E i H V Y A E A E g h U [f U a A E A H j] U b X c A E A f c Z] ž A c h Y b n] U b X c A E i Y`] A E Y g l h Y b h] A E A z i H U b X c A E b Y A E U g c A E A E k] h Y f A E A E i H V Y E A E f c Z] A E Y] A E U f t b Y f A E H f U j Y f g c A E N i h] n n c A E X Y]] A E U g h U [. A E @ Z Y D F C > 97 H A E @ Z Y G 9 D C G G C A E G 9 D C G G C A E a Y X] h Y f f U b Y c A E a U f] b Y g h f U H Y [m A E c A E g h f U H Y [] U a U f] b U #ecosistemi A E a] h] [U n] c b Y A E W] a U h Y W U b [Y A E V] c X] j Y f g] h{ " A E c b A E] A E U W W c i b h A E g c W U A E a Y X] U A E X Y] A E d U f t b Y f A E f U X A E Y g Y a d] c A E : U W V c c_ ž A E k] h Y f z A E m c i H V Y A E Y A E A E g h U [f U a E A E] A d c h f{ A E W c] b j c` [Y f y A E W c b A a c X U] h{ A E U` h y f b U h j Y A E X A E b b c j U h j Y A E A E U f [Y h A E X Y A E d f c [Y hrc U H f U j Y f g c` N i h] n n c` X Y` N U g h U [" A E

A E Z] b Y A E A E g d] b [Y f y A E U A E W c a d c f t U a Y b h] A E Y g d c b g U V]] A E d Y f A E b U A E Y g h] c b Y A E g c g h Y b] V] Y A E X Y` Y A E d f U h Y f] Y A E] A E c g X c b] U A E W U b] W U A E A E V] Y H j] c A E d Y W] W c A E A E A E c f b] f Y A E b z c fa U n] c b] A E d Y W] W Y ž A E d i b h U] A E Y A E W c g h U b h Y a Y b h Y A E U [[] c f b U h Y A E g] A E d f c [Y hrc A E Y A E g] A E g c A E g U h c A E] A E U j U b n U a Y b h c A E W c] b j c` [Y b X c A E h i h] A E] A E U f [Y h A E X] A E f] z f a Y b h c A E Y A E g d] b [Y b X c ž A E W c g ž A E U A E W c a d c f t U a Y b h] A E Y g d c b g U V]] " a c X c` X U] z j c f] y` i b U` X] z] g l c b Y` a U [[] c f y` Y` d] - U H j] U " A E A

%&"J]X Yc`W]d gY`XcW a Y b H U f] c A E

Gc bc A E g h U h] A d] U b] W U h] A E U A E Y U] n n U n] c b Y A E] A E A V] d g A E] A E W U A E A E] b i h] A E W Y A E] d f y b X Y f U b b c A E c A E g U h c A E Y` N U f h Y A E Y] A E A E U g] A E h i X] c A E W c b A E A i d] W Y A E V] Y H j] c A E U b h Y b Y f y A E] c A E N i b h Y f y g g Y A E Y f A E d f c [Y hrc A E Y A E] A E b W Y a Y b H U f y A E Y A E] g h Y A E g] A E g c W U A E Y A E g] A E g] h c A E Y V` A E A E Y fa] b Y A E Y A E d f c [Y hrc A E j Y f f{ A E] b c` h Y A E f Y U] n n U h c A E i b A E j] X Y c A E X c W a Y b H U f] c A E W c b A E N i V] Y H j] c A E X] A E d f y g Y b H U f y A E` N U j U b n U a Y b h c A E Y A E f c [Y hrc A E i f U b h Y A E] A E b b] A E W c f f Y X U h c A E U A E] X Y c A E b h Y f] g h Y A E] A E U [[] c f] A E g U _ Y \ c` X Y f g] A E] A E h Y g g] A E] X Y c A E Y f f U b b c A E h] n n U h] A E i f U b h Y A E W c b h f] A E A E f y g Y b H U n] c b] A E] X Y c A E g U f U b b c A E b W Y A E] g l c b U V]] A E g] A E g] h c A E Y A E f c [Y hrc A E A E f U g a Y g g] A E] A E g c W U A E A E A E [[] b H U A E g U h c A E f Y U] n n U h c A E b A E] X Y c A E j c W U h j] c A E Y f A E A U b W c A E Y A E f c [Y hrc A E W Y A E U A E A E V] Y H j] c A E] A E f y g Y b H U f y A E Y A E X] j Y f g Y A E h Y W b] W Y A E X] A E h f U d] U b h] A E Y A E Y A E` c f c A E W U i g Y A E f] h t d g # k k k " m c i h i V Y` W c a # k U H W 3 j 1 8 S I L : c -] (A E Y A E i b A E j] X Y c A E g [] A E] a d U H j] A E f] h t d g # k k k " m c i h i V Y` W c a # k U H W 3 j 1 \$ N) :] : F d - E / Z Y U h f y 1 m c i h i " V Y E A E A

A E

% "A Ubi U]hY Wb]M]Æ

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J Y ffUbbcÆY U]nnUh]ÆÆ Ubi U]ÆY Wb]M]Æ bcÆ f]Y bH]hc ÆX ÆX]WUfY ÆÆ fc WY gg]Æ]ÆU]h]V]]]h žÆY Æ a cXU]]h Æ ÆÆÆ bc bfc]]ÆY WY ggUf]ÆY fÆY U]nnUfY ÆÆÆ cXc ÆX Y [i Uhc ÆÆÆ ffY hrc ÆÆUd]U bhc ÆÆ ÆÆY Wc bXc Æa Ubi U]Y Æ]d c fhY f] Æ]b] Y WY ÆY ÆY ghÆd fU Wh]WY gÆ]] i UfX U b h]ÆY ÆY Wb]M]ÆY ÆY ÆY Æ d fc WY Xi fY ÆX Y ÆÆUd]U b h]ÆX]Æ"Æ WY U b]MU"ÆÆ Ubi U]ÆU fU b b c Æ]U a d U h]Æ Æ g U fU b b c Æ]Zi gY Æ d f]b W]d U a Y b hY Æ f U a]hY ÆÆU b U]Æ b Zc fa U h]j]Æ Y V"Æ V]Y h]j c Æ g d Y W]Z]Wc Æ Æ i Y" c Æ U fU b h]fY ÆU Æ fU gY f]V]]]h ÆX Y Æ]g]h]h]ÆX Y Æd fc [Y hrc ÆZc fbY bXc Æd fU h]W]ÆY Æ g]b h]h]W]Æ g]fi a Y b h]ÆÆa Ubi U]Æ g U fU b b c Æ]Zi g]Æ]U Æ Æ]j Y" c Æc WU]Y Æ Æ U n]c b U]Y Æ Y f Æ]h]j U fY ÆU Æ fU gY f]V]]]h ÆX Y Æ]g]h]h]Æ]U Æ U]]]Y" c]b hY fb U n]c b U]Y"Æ

%("H U]b]b[]Wc i f gY Æ

Gc bc Æ g U h]Æd fc [f U a a U h]ÆX Y]Æ Æ Æ f U]b]b[ÆÆVc i f gY žÆY c f]W]ÆY Æd fU h]W]ZÆ Wc bÆ Æ Æ V]Y h]j c ÆX]Æ g d d c f]U fY ÆU Æ fU gY f]V]]]h ÆX Y Æ]g]h]h]ÆX Y Æd fc [Y hrc "Æ g]Æ h]j]n nY fU b b c ÆÆ Ubi U]Æ fc X c h]Æ Æ U Z]fc b hY fU b b c Æ Æd fc WY gg]ÆX]ÆU]h]V]]]h žÆY Æa cXU]]h ÆY ÆÆa Y WU b]g a]ÆX]ÆÆ bc bfc]]c Æd Y fÆ bÆ Wc ffY hrc ÆÆUd]U b hc ÆX]Æ"Æ WY U b]MU]Æ c b W]f ÆY ÆY ghÆd fU Wh]WY gÆ]] i UfX U b h]ÆY Æd fc WY Xi fY Æ c d Y fU h]j Y ÆY ÆY ÆY Wb]M]ÆY ÆX]ÆÆUd]U b hc "ÆÆ f]b W]d U]ÆX Y gh]b U h]f]ÆU fU b b c Æ]ÆU a a]b]g]fU hc f]Æ c WU]]Y []Y g d Y h]j"Æ Æ

% "9j Y b h] hY ff]hc f]U]Æ

Æ Æ fY j]g]U ÆU ÆY U]nnU n]c b Y Æ Æ fY Æ j Y b h]ÆY ff]hc f]U]Æ Y fÆ [b]ÆY ff]hc f]c "Æ V]Y h]j c Æ g d Y W]Z]Wc Æ Æ e i Y" c ÆX]Æ d fY gY b H]fY žÆU [[]c fb U fY ÆY Æ b]Z]b Y ÆY ÆX]ggY a]b U fY Æ Æd fc [Y hrc ÆY ÆX]Æd fY gY b H]fY Æ Æ f]g]h]h]ÆX Y]Æa c b]hc fU [[]ÆY U]nnU h]Æ g] Æ f U d]U b h]ÆY ZY h]i U h]ZÆa U ÆU b W]Y ÆX]ÆÆ bc X]j]X Y fY Æ Y g d Y f]Y b nY Æ Æ i c b Y Æ f U h]W]Y ÆÆ]b]c []Y b X c Æ]Æ]U _Y \c `X Y fÆX Y Æd fc [Y hrc "ÆÆÆÆ j Y b hc Æ]Æ c [b]Æ hY ff]hc f]c Æ g U f] Æ f]j c]hc ÆU []ÆU hc f]Æ c WU]ÆX]fY h]j Æ U a a]b]g]fU hc f]Æ c WU]ÆY Æ g c [[]Y h]Æ Y Wc b c a]M]ZÆ h]j]n nU b X c Æ Æ c fa U h]ÆY"U ÆU j c]U Æ c hc b X U Æ #c Æ]Æ c f_g \c d "ÆÆÆÆ j Y b hc ÆY X f] Æ]U Æd U f hY W]d U n]c b Y ÆU"U f] U h]U ÆX]Æi h]h]Æ]h]U X]b]ÆY Æ j f] Æ ÆÆ c a d]hc ÆX]ÆY b g]V]]]n nU fY Æ g]b [c]Æ h]U f] Y h]Æ f]h]U X]b]ÆY Æ i f]g]ZÆ]a d fY gY žÆ g M c `Y žÆÆ c bÆ Æ Æ V]Y h]j c Æ g d Y W]Z]Wc ÆX]Æd fY gY b H]fY žÆ U [[]c fb U fY Æ Æ b]Z]b Y Æ Æ]ggY a]b U fY Æ Æ]g]h]h]ÆX Y Æd fc [Y hrc ÆY b Y b X c ÆÆ bc ÆY"Y Æ]Z]Y fY b nY Æ X Y]ÆU f] Y h]Æ]Æ b Wc b h]Æ c WU]ÆU fU b b c Æ f] U b]n nU h]Æ ÆU Wc fX c ÆÆ b Æ Æ U f b Y fÆ c WU]Z]Æ Æ U hY Æ Y Æ c WU h]c b Æ g]fU hY []M]Y ÆX U ÆX Y Z]b]fY ÆX i fU b hY Æ c Æ g]i d d c ÆX Y Æd fc [Y hrc ÆY Æ g Y Wc b X c ÆY Æ Y g] [Y b nY ÆX]ÆÆ c a i b]WU n]c b Y"Æ]Æ b Wc b h]Æ g U fU b b c Æa Y []c ÆX Y Z]b]h]Æ b ÆÆ f g c ÆX Æ d Y fU ÆY Æ d]U b]Z]WU h]Æ Æ g]b Y f]]U ÆÆ c b ÆY ÆU h]j]h ÆX]Æ c j Y f b U b WY "ÆÆ Æ j Y b hc Æ]] i U f X Y f] ÆU h]j]h ÆX]Æ Y X i WU n]c b Y Æ Æ]i []U n]c b Y ÆU"b hY f b c Æ]Æ b U Æ W c]U Æ]Y a Y b H]fY "Æ Æ V]Y h]j c Æ g d Y W]Z]Wc Æ Æ X]ÆY b g]V]]]n nU fY ÆY Æ]c j U b]Æ Y b Y fU n]c b]Æ X Æ j Y fY ÆÆ c a d c f]U a Y b h]Æ c g]Y b]V]]]Æ Æ WU g]c b]Æ X]Æ i Y g]h]ÆY j Y b h]Æ Y fU b b c ÆX]g]f]V i]h]Æ U X [Y h]ÆX]Z]Y fY b n]U h]Æd Y f Æ U f] Y h]Æ i X]Y b WY"Æ]] Y X]Æ 5"Y [U hc `&]Æ Æ

%*"9j Ybh]hfUbgZfc bHU`jY f]Æ

⇒Æd fc [Y htc Æd fy j YXY ÆX]ÆFY U`jnnUfy ÆY j Ybh]ÆfUbgZfc bHU`jY f]ÆW Y Æ\ Ubbc ÆWc a Y Æc V jY h] c Æ
gd YW]Wc Æ i Y`c Æ]Æ Y hY fy Æb Æ WY Æ Æ f]bW]d U`]Æ]g` hU]ÆX Y`Æ fc [Y htc ž Æ fca i c j Y bX c bY ÆU Æ
hfUgZ f]V]h` Æ X Y`U Æ Y hc X c`c []U Æ Æ X Y]Æ]g` hU]ÆX Y`Æ hf]Æc b hY gh]ÆY ff]hc f]U`]Æ Æ U fh]Wc`U fy Æ]Æ
Zc WU`jnnY fUbbc Æ]g` Y ÆU h]j]hU Æ]Æ c j Y fbU bWY ÆY U`jnnU hY ÆY ÆU`U Æd fca c n]c bY ÆX]Æ c X Y`]Æ]Æ
g]i d d c`gc ghY b]V]Y`XY`Y`DfU hY f]Y`X`d c g]X c b]U`C WY U b]WU`Æ

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%+*"7 c b hf]vi hc`XY]d U ftbY fÆ

@ÆZUgY ÆX]Æa d`Ya Y bhU n]c bY ÆY X ÆU h]i Un]c bY ÆX Y`Æ]Ubc ÆWc]bW]X Y ÆWc b ÆU Æ fU X i n]c bY ÆX Y`Æ
d]Ubc ÆX]ÆWc a i b]WU n]c bY ÆX U ÆX c W a Y b hc Æ WU fhU WY c Æ U Æ f]g` hU hc Æ Wc b WY hc Æ d Y f Æ U Æ
d i V V`]W]nU n]c bY`X`i b`XY hY fa]bU hc`gY f]]n]c`Æ

DfY g] d d c`g c Æ Zc b X U a Y bhU`Y Æd Y f Æ b U Æ i c b U Æ d fc [f U a a Un]c bY ÆY Æ Y gh]c bY ÆX Y`Æ]Ubc ÆY Æ
i b U Æ W]U f U Æ X]g hf]vi n]c bY Æ X Y]Æ Wc a d]h]Æ Y Æ X Y`Y Æ fy g d c b g U V]]hU Æ U`j]b hY fbc Æ
X Y`ñc f] U b]nnU n]c bY ž Æ hfY Æ W Y Æ b U Æ fY W g U Æ d fc [f U a a Un]c bY ÆX Y`Æ Y Æ a d]Æ]ÆY U`jnnU n]c bY`Æ
b ZU h]Æ c Wc ffY Æ X Y]b]fY Æ f W]Æ g]Æ ZU Æ WU f]Wc Æ X]Æ e i U`]Æ U g d Y h]Æ f f c f] U b]nnU n]c bY Æ Y Æ
f f i U b X c f f hY a d]g]WU`Æ

@ÆU h]j]h` Æ X]ÆWc a i b]WU n]c bY! d fca c n]c bY ÆX Y`Æ d fc [Y htc Æ G9DC GGC Æ f] i U f X Ubc Æ b c b Æ
gc`hU b hc Æ Æa U hY f]U]ž Æ]ÆY j Y bh]ÆY Æ]Æ hf] a Y bh]Æd fy j]gh]ÆX U`Æd fc [Y htc Æ ghY ggc Æa U ÆU b W Y Æ
]b]h]U h]j Y Æd U fU`Y`Y Æ W Y Æ Wc]b j c`[c b c Æ Æ U ftbY f Æ Æ Y Æ W]Æ a V]hc Æ Æ c g g]Y Æ fY gY b hU fy Æ Æ
d fc [Y htc`Y`j]g c`j]i d d]Æ

8]gY [i]hc`U`W b]Y gY a d]Wc b WY h]X Y]d f]a]Wc b hf]vi h]fU [[]i bh]X U`d U fh]X]U`W b]d U ftbY f Æ
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ARPA TOSCANA :

[k k k "UfdUhc gWU bU" \]bÆ](#)

Hk]hY f!` \htd.##k]hY f`Wc a #. #UfdUhc gWU bU Æ

Mci H VY !` \htd.##k k k "mci hi VY`Wc a #UfdUhc gWU bU Æ

:`]W_f!` \htd.##k k k "Z]W f`Wc a #d\c hc g#UfdUhc gWU bU Æ

]gg i !` \htd.##]gg i "Wc a #UfdUhc gWU bÆ

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BY`ÑU a V]hc Æ X Y`Æ Wc fgc Æ]ÆU i fy U ÆX]Æ 6]c`c []U Æ U f]b U Æ]Æ d fc d c bY Æ []Æ i X Y bh]Æ b]j Y fg]hU f]Æ
i b ÑU h]j]h`]Zc fa U h]j U`W Y`d fy j Y X Y fy Æ

%` DfY gY b hU n]c bY`XY`d fc [Y htc`G9DC GGC Æ

&` DU fhY W]d U n]c bY`U []Y j Y bh]`c WU`]Æ

'` F]Wc b c g]a Y b hc`X]`WY X]h]Zc fa U h]j]Æ

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A 9HC 8 =8 ÷j 9F ÷ ÷7 5 '9'A ÆI F5N€ B9'F ÆI @#HÆ

% "'#X]WUhc f]X]j U i HUn]c bYÆ
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#X]WUhc f]Ægd YWZ]WÆ U i hY fUbbcÆa d Ya YbhUn]c bYÆY XÆY Z]WUW]UÆXYÆAd]Ubc zÆWYÆd chf(Æ
YggY fY 'U[[]c fbUhc]b]h]bY fY"Æ

8]gY[i]hc "Y Un]c b]d fYj]ghY.Æ

i 'fUggY[bY 'gtUa dUzÆ

i 'a cb]hc fU[[]c 'UWWY gg]U "g]hc 'k YV 'Y 'gc W]U "a YX]U "Æ

i 'f]Yj Un]c bY XY "Y 'd fY gY bnY 'U[]Yj Ybh]c f[Ub]mU h]Æ

i 'ei Ygh]c bU f]c] U i HUn]c bY XY "U 'gc XX]gZUn]c bY 'd Y f]d U fY W]d Ubh]U[]Yj Ybh]Æ

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E i Ygh]c f] a Ybh]Æ UbbcÆ e i]bX]ÆcÆgWc d cÆX]Æd Y fa Y hY fYÆ c bÆg cÆÆa cb]hc fU[[]cÆXY "YÆ
U h]]hÆX]ÆWc a i b]WUn]c bY zÆa UÆU bWYÆ b]c [[Y h] UÆ U i HUn]c bYÆXY "Y Z]WUW]UÆXY "YÆ

gY ggY "ÆUÆU VY "UÆÆY [i]fYÆY d]c [UÆXY "YÆ c X U]hÆÆU i HUn]c bYÆY f]b [c cÆ f] a Y bhcÆ
X]Wc a i b]WUn]c bY]XY bh]Z]WUhc "Æ

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STRUMENTO DI VALUTAZIONEÆ	OBIETTIVO DELLA COMUNICAZIONEÆ	RISULTATI ATTESI Æ
G]hcÆ	#Zc fa Ufy 'Y 'U[[]c fbUfyÆ) \$\$\$'UWWY gg]Æ
Gc W]U "a YX]UÆ	#Zc fa Ufy 'Y 'U[[]c fbUfyÆ	\$\$\$'UWWY gg] f] a]d]UWY i tÆ
6fc W i fy '&\$% Æ]bZc fa UfyÆ	%\$\$\$Æ
6fc W i fy '&\$%Æ	#Zc fa Ufy 'Y 'U[[]c fbUfyÆ	% \$\$\$Æ
6fc W i fy 'gW c 'YÆ	9Xi WUfy zÆ]bZc fa UfyÆ YÆ gY bg]V]]mUfyÆ	\$\$\$Æ
@UZyh[YbY f]WÆ	#Zc fa Ufy 'Y 'U[[]c fbUfyÆ	\$\$\$Æ
@UZyhgd YWZ]WÆ	#Zc fa UfyÆ	&\$\$\$Æ
7 ca i b]WU h]g]Ua dU#U f]Wc]Æ	#Zc fa Ufy 'Y 'U[[]c fbUfyÆ	%\$Æ
7 cbZY fY bnY 'gtUa dUÆ	#Zc fa Ufy 'Y 'U[[]c fbUfyÆ	'Æ
5 fh]Wc]g]WY bh]Z]WÆ	#Zc fa UfyÆ	&Æ
A Ubi U]Æ	HUgZY f]fYÆ	&Æ
J]XYc 'W]dgÆ	8]i i [Ufy 'Y 'gY bg]V]]mUfyÆ	+Æ
8c W a YbhU f]cÆ	8]i i [Ufy 'Y 'gY bg]V]]mUfyÆ	%Æ
9j Ybh] hY ff]hc f]U]Wc b'gW c 'YÆ	9Xi WUfy zÆ]bZc fa UfyÆ YÆ gY bg]V]]mUfyÆ	\$\$\$'VUa V]b]Æ
9j Ybh]Æ hY ff]hc f]U]Æ Wc bÆ g]U_Y\c 'XYfgÆ	#Zc fa Ufy 'Y 'U[[]c fbUfyÆ	\$\$\$'g]U_Y\c 'XYfgÆ
9j Ybh]Æ hY ff]hc f]U]Æ Wc bÆ W]hUX]b]Æ	#Zc fa Ufy 'Y 'gY bg]V]]mUfyÆ	&\$\$\$'W]hUX]b]Æ
BYhk c f_]b [Æ	#Zc fa UfyÆ	&\$Æ

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5@@; 5HC %U. B9HK C F? B; 'd fc [YH]Æ

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Status Æ	ProgettoÆ	ProgrammaÆ	Sito Web Æ
]b`Wc fgc Æ	C 8 MGG95 `C d Y fU h]b[`U Æ bYtk c f_`c Z]bhY [fU hY X Æ c V gY fj Uhc fm gmgY a g]b`h\Y Æ A Y X]hY ffU bY U b`GY U Æ	< c f]nc b `&\$&\$ Æ	\ htd.##c X mggY U d`U hzc fa "Yi Æ
]b`Wc fgc Æ f&\$%(!% tÆ	F 9G`A 5 F`G`I`F Y W d Y fc`X]Æ \ UV]hU`ha`]bU W W]U h]b`Y`"U fY U Æ a U f]bU`7 U dc`7 U fV c b U fU z Æ GU fX Y [bU I Æ	@ 9 Æ	\ htd.##k k k "fY ga U f]g`Yi #d fc [Y htc Æ
]b`Wc fgc Æ f&\$%(!&\$tÆ	G 9F 9GHC `GY U [fU gg`F Y gnc fU h]c b Æ	@ 9%&`B 5 H#`+`#`\$`\$`'`% Æ	\ htd.##k k k "jZy gY fY gnc`"Yi Æ
7 c bWi gc`bY Æ &\$% Æ	@Z Y `Dc g]X c b]U`5 b X U`i`W]U`! Æ 7 c b gY fj U h]c b`c Z Dc g]X c b]U Æ c W Y U b]W]U`a`Y U X c k g]b Æ 5 b X U`i`g]U b`A`Y X]hY ffU bY U b Æ GY U Æ	@ 9\$-`B 5 H#`9G#`\$`\$`\$`)'` (Æ	\ htd.##Y W Y i f c d U`"Y i #Y b j]f c b a Y b h#`]Z Y #d fc`Y W h#D fc`Y W h g]b X Y I`"W a 3 Z g` Y U W h]c b 1 gY U f W "X g d D U [Y / b S d f c S]` X 1`',`&- Æ
U Z h Y f`"jZ Y Æ	DC G9-8 C B 9 A]g] fY`i`f [Y b h]X]Æ Wc b gY fj U n]c b Y`X Y`Y`D fU h Y f]Y Æ X]`Dc g]X c b]U`b Y`"@ n]c Æ G Y h Y b h]f c b U Y Æ	@ 9\$-`B 5 H#`+`#`\$`\$`\$`+`* Æ	\ htd.##Y W Y i f c d U`"Y i #Y b j]f c b a Y b h#`]Z Y #d fc`Y W h#D fc`Y W h g]b X Y I`"W a 3 Z g` Y U W h]c b 1 gY U f W "X g d D U [Y / b S d f c S]` X 1`',`\$, Æ
]b`Wc fgc Æ f&\$%(!% tÆ	6@`9`B 5 H`F 5 Æ	@ 9%(`7`7`A`#9G#`\$`\$`\$`-)+ Æ	\ htd.##]Z Y!V`i`Y b U h fU`"Y i #Y b #`c a Y Æ
]b`Wc fgc Æ f&\$%(!% tÆ	DC G69A 98`Gi`gh]U`b U V`Y Æ a U b U [Y a`Y b h]c Z h Y`gmgY a g Æ Dc g]X c b]U!V Y U W Y g]b`h\Y Æ A Y X]hY ffU bY U b`fY []c b`! Æ	h h Y ffY [Æ	\ htd g##d c g V Y a Y X]"b h Y ffY [!a Y X`"Y` i Æ
]b`Wc fgc Æ f&\$%*!&\$tÆ	A 9F 7 9G`A U f]b Y`9Wc gmgY a g Æ F Y gnc fU h]c b`]b`7` \ U b []b [Æ 9i f c d Y U b`GY U g Æ	< c f]nc b `&\$&\$ Æ	\ htd.##k k k "a Y f W g d f c Y W i`Y i Æ
]b`Wc fgc Æ f&\$%+!&\$tÆ	FC 7!DC D!@ 9!`D f c a`c h]b [Æ V]c X]j`Y f g]h m Y b` \ U b W Y a`Y b h V m Æ F Y gnc fU h]c b`C Z 7`mg h c gY]f U Æ DC Di`U h]c b g Æ	@ 9%*`B 5 H#`+`#`\$`\$`\$,`% Æ	Æ
Æ	@ 9`G]W&G]W!`7`m W]b [`h\ f c i [\ Æ h\Y`#U`]U b`B U h fU`&\$`\$`\$` Æ B Y tk c f_ Æ	@ 9%`";`9#`+`#`\$`\$`+\$`\$` Æ	\ htd g##]Z Y g]W&g]W Y i`# Æ Æ
]b`Wc fgc Æ f&\$%+!&&tÆ	@ 9`F 98!`B 9!`F Y gnc fU h]c b`c Z Æ X i b Y` \ U V]h U h g]b`B U h fU`&\$`\$`\$` Æ g]h Y g c Z h Y`J`Y b Y h c`Wc U g h Æ	@ 9%*`B 5 H#`+`#`\$`\$`\$,`- Æ	\ htd.##k k k "jZ Y f Y X i b Y]"h Æ
h`Wc fgc Æ	@ 9`5 G5 D!`5`Y b`G d Y W Y g Æ 5 k U f Y b Y g g]D f c [f U a Æ	Æ	\ htd.##k k k "jZ Y U g U d`"Y i Æ

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5 @; 5 HC %\ . B 9HK C F? -B; 'Uggc WJUn]c b]Æ
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AssociazioneÆ	Sito WEBÆ
‡ 7 B : 7 Y bhY f Zc f A YX]hY ffUbYUb `Wc dY fU h]c bÆ	k k k "i Wb" c f [#Y [] c b g #a YX]hY ffUbYUbÆ
A 7 f b hY f A YX]hY ffUbYUb `7 ca a]gg]c b E c Z 7 DA FÆ f7 c b ZY fY b W W `c Z d Y f]d \Y f U `A U f]h]a Y `FY []c b gÆ	\ htd . ## W d a f] b h Y f a Y X " c f [#Æ
GY U [f U g g j & \$ \$ \$Æ	\ htd . ## a Y X]hY ffUbYUb " g Y U [f U g g c b `] b Y " c f [Æ
K c f X ` G Y U [f U g g 5 g g c W J U h] c bÆ	\ htd . ## k g U " g Y U [f U g g c b `] b Y " c f [#Æ
G # 9 ` f G c W J Y h [` # U] U b U ` 9 W c ` c [] UÆ	\ htd . ## k k k " Y W c ` c [] U "] h #Æ
G 6 A ` f G c W J Y h [` # U] U b U ` X] 6] c ` c [] U ` A U f] b UÆ	k k k " g] V a `] bÆ
9 A 6 G 9 i f c d Y U b ` A U f] b Y ` 6] c ` c [m G m a d c g] i aÆ	\ htd . ## k k k " Y a V g] ` " c f [#Æ
< 7 A F ` < Y ` Y b] W 7 Y b h Y ` Z c f A U f] b Y ` F Y g Y U F W zÆ	\ htd . ## k k k " \ W a ` f [f # Y b #Æ \ htd g ##] g V g & \$ % " k c f X d f Y g g W c a #Æ
< 7 A F ` < Y ` Y b] W 7 Y b h Y ` Z c f A U f] b Y ` F Y g Y U F W zÆ c f [U b] m U `] b ` W c b W c a `] h U b n U ` U ` W c b Z Y f Y b n UÆ] b h Y f b U n] c b U ` Y ` g] ` 8 G G H f # 7 8 G G HÆ	\ htd g ## W X g g & \$ % " k c f X d f Y g g W c a #Æ
7 B F ` 6 A 9 H f] g] h i h c ` X] 6] c a Y h Y c f c ` c [] UÆ	\ htd . ## k k k " V ` c Z i h i f c " b Y h #] h g] a d c g c ! & \$ % " \ h a `Æ
D c g] X c b] UÆ f Y Y b ` D f c ` Y W hÆ	\ htd . ## k k k " d c g] X c b] U [f Y Y b Z Y g] i U ` W c a # U V c i h i g #Æ
5 g g c W ` D c g] X c b] UÆ	\ htd . ## k k k " d c g] X c b] U a U ` c f W U " c f [# U V c i h i g #Æ
5 g g c W J U n] c b Y ` B 9 A C ` f] g W] UÆ	\ htd . ## k k k " b Y a c] g W] U "] h #Æ
5 € @ 5 g g c W J U n] c b Y ` # U] U b U ` X] C W W U b c ` c [] U ` YÆ @ a b c ` c [] UÆ	\ htd . ## k k k " U ` c `] b Z c #Æ
# U] U b ` c b [` h Y f a ` Y W c ` c [] W U ` f Y g Y U F W ` b Y h k c fÆ	\ htd . ## k k k " h Y f] U] U "] h #Æ
A A F ` b h Y f b U h] c b U ` A Y Y h] b [` c b ` A U f] b Y ` F Y g Y U F WÆ & \$ %Æ	k k k " l a a f] d ` Y] f U ` d bÆ
C W W U b ` : c f i aÆ	\ htd g ## k k k " c b Y c W W U b Z c f i a " c f [Æ
5 A D ` g c ` Y ` 9 [U X]Æ	\ htd . ## k k k " U a d] g c ` Y Y [U X]] h #Æ
@ [U a V] Y b h Y ` C b i ` gÆ	\ htd g ## k k k " Y [U a V] Y b h Y "] h #Æ
K K : ` # U] UÆ	\ htd g ## k k k " k k Z] h #Æ
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5 @9; 5HC '&'; UX[YhÆ

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5 @9; 5 HC ". 'HY a d`UH`Y`DfcXc m]`X`j` i` [Uhj]]Æ



ATTESTATO

LOCANDINA



PROGRAMMA



TARGA



PPT TEMPLATE



BANNER

CARTOLINA